
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, DC 20549

FORM 8-K

CURRENT REPORT PURSUANT
TO SECTION 13 OR 15(D) OF THE
SECURITIES EXCHANGE ACT OF 1934

January 13, 2020
(Date of earliest event reported)

ALASKA AIR GROUP, INC.
(Exact Name of Registrant as Specified in Its Charter)

Delaware
(State or Other Jurisdiction of Incorporation)

1-8957
(Commission File Number)

91-1292054
(IRS Employer Identification No.)

Title of each class
Common stock, \$0.01 par value

Name of exchange on which registered
New York Stock Exchange

Ticker Symbol
ALK

19300 International Boulevard Seattle Washington
(Address of Principal Executive Offices)

98188
(Zip Code)

(206) 392-5040
(Registrant's Telephone Number, Including Area Code)
(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- ☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- ☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR 230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR 240.12b-2).

☐ Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

This document is also available on our website at <http://investor.alaskaair.com>

ITEM 7.01 Regulation FD Disclosure

On January 13, 2020, Alaska Air Group, Inc. (Air Group) issued a press release announcing its December 2019 operational results. The press release is furnished herein as Exhibit 99.1.

Also on January 13, 2020, Air Group provided an investor update related to its financial and operational outlook. The investor update is furnished herein as Exhibit 99.2.

In accordance with General Instruction B.2 of Form 8-K, the information under this item Exhibit 99.1 and Exhibit 99.2 shall not be deemed filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), nor shall such information be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such a filing. This report will not be deemed an admission as to the materiality of any information required to be disclosed solely to satisfy the requirements of Regulation FD.

ITEM 9.01 Financial Statements and Other Exhibits

[Exhibit 99.1](#) December 2019 Traffic Press Release dated January 13, 2020

[Exhibit 99.2](#) Investor Update dated January 13, 2020

Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ALASKA AIR GROUP, INC.

Registrant

Date: January 13, 2020

/s/ CHRISTOPHER M. BERRY

Christopher M. Berry

Vice President Finance and Controller

News

Alaska Air Group

January 13, 2020

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Alaska Air Group reports December 2019 and full-year operational results

SEATTLE — Alaska Air Group, Inc. (NYSE: ALK) today reported December and full-year operational results on a consolidated basis, for its mainline operations operated by subsidiary Alaska Airlines, Inc. and for its regional flying operated by subsidiary Horizon Air Industries, Inc. and third-party regional carriers.

AIR GROUP

On a combined basis for all operations, Air Group reported a 9.4 percent increase in traffic on a 4.7 percent increase in capacity compared to December 2018. Load factor increased 3.7 points to 85.9 percent.

The following table shows the operational results for December and full-year 2019 compared to the prior-year periods:

| | December | | | Full-Year | | |
|---|--------------|-------|---------|---------------|--------|---------|
| | 2019 | 2018 | Change | 2019 | 2018 | Change |
| Revenue passengers (000) | 4,097 | 3,696 | 10.8% | 46,733 | 45,802 | 2.0% |
| Revenue passenger miles RPM (000,000) "traffic" | 4,913 | 4,489 | 9.4% | 56,040 | 54,673 | 2.5% |
| Available seat miles ASM (000,000) "capacity" | 5,717 | 5,461 | 4.7% | 66,654 | 65,335 | 2.0% |
| Passenger load factor | 85.9% | 82.2% | 3.7 pts | 84.1% | 83.7% | 0.4 pts |

MAINLINE

Mainline reported a 9.4 percent increase in traffic on a 4.9 percent increase in capacity compared to December 2018. Load factor increased 3.6 points to 86.2 percent. Mainline also reported 73.8 percent of its flights arrived on time in December 2019, compared to 81.9 percent reported in December 2018.

The following table shows mainline operational results for December and full-year 2019 compared to the prior-year periods:

| | December | | | Full Year | | |
|--|--------------|-------|-----------|---------------|--------|-----------|
| | 2019 | 2018 | Change | 2019 | 2018 | Change |
| Revenue passengers (000) | 3,071 | 2,795 | 9.9% | 35,530 | 35,603 | (0.2)% |
| RPMs (000,000) | 4,414 | 4,036 | 9.4% | 50,413 | 49,781 | 1.3% |
| ASMs (000,000) | 5,122 | 4,885 | 4.9% | 59,711 | 59,187 | 0.9% |
| Passenger load factor | 86.2% | 82.6% | 3.6 pts | 84.4% | 84.1% | 0.3 pts |
| On-time arrivals as reported to U.S. DOT | 73.8% | 81.9% | (8.1) pts | 80.3% | 82.6% | (2.3) pts |

REGIONAL

Regional traffic increased 10.2 percent on a 3.3 percent increase in capacity compared to December 2018. Load factor increased 5.3 points to 83.9 percent. Alaska's regional partners also reported 75.2 percent of flights arrived on time in December 2019, compared to 78.9 percent in December 2018.

The following table shows regional operational results for December and full-year 2019 compared to the prior-year periods:

| | December | | | Full Year | | |
|--|--------------|-------|-----------|---------------|--------|---------|
| | 2019 | 2018 | Change | 2019 | 2018 | Change |
| Revenue passengers (000) | 1,026 | 901 | 13.9% | 11,203 | 10,199 | 9.8% |
| RPMs (000,000) | 499 | 453 | 10.2% | 5,627 | 4,892 | 15.0% |
| ASMs (000,000) | 595 | 576 | 3.3% | 6,943 | 6,148 | 12.9% |
| Passenger load factor | 83.9% | 78.6% | 5.3 pts | 81.0% | 79.6% | 1.4 pts |
| On-time arrivals as reported to U.S. DOT | 75.2% | 78.9% | (3.7) pts | 83.2% | 83.0% | 0.2 pts |

Alaska Airlines and its regional partners fly 46 million guests a year to more than 115 destinations with an average of 1,300 daily flights across the United States and to Mexico, Canada, and Costa Rica. With Alaska and [Alaska Global Partners](#), guests can earn and redeem miles on flights to more than 800 destinations worldwide. Alaska Airlines ranked “Highest in Customer Satisfaction Among Traditional Carriers in North America” in the J.D. Power North America Satisfaction Study for 12 consecutive years from 2008 to 2019. Learn more about Alaska’s award-winning service at newsroom.alaskaair.com and blog.alaskaair.com. Alaska Airlines and Horizon Air are subsidiaries of Alaska Air Group (NYSE: ALK).

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Alaska Air Group

Investor Update - January 13, 2020

Note to Investors

This abbreviated Investor Update is being provided to communicate certain actual fourth quarter 2019 operating statistics. It also includes forecasted total unit revenue (RASM), unit cost excluding fuel (CASMex), estimated economic fuel cost per gallon for the quarter, expected non-operating income, expected effective tax rate, and fourth quarter share repurchase information.

Unit revenue, unit cost, effective tax rate and other financial forecasts are estimates only. Actual amounts reported may differ and are dependent on our normal quarter-end closing process.

A full Investor Update with information about fuel hedge positions, planned capital expenditures, fleet information, and share repurchase activity will be provided in connection with our fourth quarter earnings release scheduled for January 28, 2020.

References in this update to “Air Group,” “Company,” “we,” “us,” and “our” refer to Alaska Air Group, Inc. and its subsidiaries, unless otherwise specified.

Information about Non-GAAP Financial Measures

This update includes forecasted operational and financial information for our operations. Our disclosure of operating cost per available seat mile excluding fuel and other items provides us (and may provide investors) with the ability to measure and monitor our performance. The most directly comparable GAAP measure is total operating expense per available seat mile. However, due to the large fluctuations in fuel prices, we are unable to predict total operating expense for any future period with any degree of certainty. In addition, we believe the disclosure of fuel expense on an economic basis is useful to investors in evaluating our ongoing operational performance. Please see the cautionary statement under “Forward-Looking Information.”

We are providing unaudited information about fuel price movements and the impact of our hedging program on our financial results. Management believes it is useful to compare results between periods on an “economic basis.” *Economic fuel expense* is defined as the raw or “into-plane” fuel cost less any cash we receive from hedge counterparties for hedges that settle during the period, offset by the recognition of premiums originally paid for those hedges that settle during the period. Economic fuel expense more closely approximates the net cash outflow associated with purchasing fuel for our operation.

Forward-Looking Information

This update contains forward-looking statements subject to the safe harbor protection provided by Section 27A of the Securities Act of 1933, as amended, Section 21E of the Securities Exchange Act of 1934, as amended, and the Private Securities Litigation Reform Act of 1995. These statements relate to future events and involve known and unknown risks and uncertainties that may cause actual outcomes to be materially different from those indicated by any forward-looking statements. For a comprehensive discussion of potential risk factors, see Item 1A of the Company's Annual Report on Form 10-K for the year ended December 31, 2018, as well as in other documents filed by the Company with the SEC after the date thereof. Some of these risks include general economic conditions, increases in operating costs including fuel, competition, labor costs and relations, our indebtedness, inability to meet cost reduction goals, seasonal fluctuations in our financial results, an aircraft accident, changes in laws and regulations and risks inherent in the achievement of anticipated synergies and the timing thereof in connection with the acquisition of Virgin America. All of the forward-looking statements are qualified in their entirety by reference to the risk factors discussed therein. We operate in a continually changing business environment, and new risk factors emerge from time to time. Management cannot predict such new risk factors, nor can it assess the impact, if any, of such new risk factors on our business or events described in any forward-looking statements. We expressly disclaim any obligation to publicly update or revise any forward-looking statements after the date of this report to conform them to actual results. Over time, our actual results, performance or achievements will likely differ from the anticipated results, performance, or achievements that are expressed or implied by our forward-looking statements, and such differences might be significant and materially adverse.

AIR GROUP - CONSOLIDATED

Fourth Quarter 2019

Operating Statistics

| | Q4 2019 | Q4 2018 | % Change |
|-----------------------------------|---------|---------|----------|
| Revenue passengers (in thousands) | 11,715 | 11,117 | 5.4% |
| Traffic (RPMs in millions) | 13,927 | 13,401 | 3.9% |
| Capacity (ASMs in millions) | 16,648 | 16,079 | 3.5% |
| Load factor | 83.7% | 83.3% | 0.4 pts |

Forecast Information

| | Q4 2019 Forecast | Q4 2018 | % Change | Prior Guidance December 16, 2019 |
|---|------------------|---------|----------|-------------------------------------|
| Capacity (ASMs in millions) | 16,648 | 16,079 | 3.5% | 16,670 - 16,720 |
| Revenue per ASM (cents) | 13.36¢ - 13.38¢ | 12.84¢ | ~ 4.1% | 13.10¢ - 13.36¢ |
| Cost per ASM excluding fuel and special items (cents) | 9.01¢ - 9.03¢ | 8.95¢ | ~ 0.8% | 8.95¢ - 9.00¢ |
| Fuel gallons (000,000) | 216 | 208 | ~ 3.8% | 216 |
| Economic fuel cost per gallon ^(a) | \$2.21 | \$2.35 | (6.0)% | \$2.20 |

(a) Our economic fuel cost per gallon estimate for the fourth quarter includes the following per-gallon assumptions: crude oil cost - \$1.36 (\$57 per barrel); refining margin - 64 cents; cost of settled hedges - 2 cents; with the remaining difference due to taxes and other into-plane costs.

Our CASMex is expected to exceed previously issued guidance, primarily due to increased costs and fewer ASMs from irregular operations in our Seattle hub experienced at the end of December, as well as unexpected high-dollar value medical claims incurred in the final weeks of the year.

Nonoperating Expense

We expect that our consolidated nonoperating expense will be approximately \$9 million in the fourth quarter of 2019. Our previous guidance was \$11 million.

Effective Tax Rate

We expect that our full year and fourth quarter 2019 effective tax rate on adjusted earnings will be approximately 25%

Stock Repurchase and Share Count

In 2019, we repurchased a total of 1,192,820 shares of common stock for approximately \$75 million. We expect our weighted-average basic and diluted share counts will be 123.1 million and 124.1 million, respectively, for the fourth quarter and 123.3 million and 124.2 million, respectively, for the full year 2019.