# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

# FORM 8-K

# CURRENT REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

June 22, 2020

(Date of earliest event reported)

# ALASKA AIR GROUP, INC.

(Exact Name of Registrant as Specified in Its Charter)

#### **Delaware**

(State or Other Jurisdiction of Incorporation)

1-8957	91-1292054		
(Commission File Number)	(IRS Employer Identification No.)		
19300 International Boulevard Seattle Washington	98188		
(Address of Principal Executive Offices)	(Zip Code)		

# (206) 392-5040

	` '	egistrant's Telephone Number, Including Area C Name or Former Address, if Changed Since La	,			
	ck the appropriate box below if the Form 8-K filing is intended to sbelow):	simultaneously satisfy the filing obligation of the regi	istrant under any of the following provisions (see General Instruction			
	Written communications pursuant to Rule 425 under the Securiti	ies Act (17 CFR 230.425)				
	Soliciting material pursuant to Rule 14a-12 under the Exchange	Act (17 CFR 240.14a-12)				
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))					
	Pre-commencement communications pursuant to Rule 13e-4(c)	under the Exchange Act (17 CFR 240.13e-4(c))				
	Title of each class	Ticker Symbol	Name of each exchange on which registered			
	Common stock, \$0.01 par value	ALK	New York Stock Exchange			
			. (1000 (15 CED 200 405) D. I. 101 O. C. C. C. E. I			
Act o	cate by check mark whether the registrant is an emerging growth of 1934 (17 CFR 240.12b-2).	company as defined in Rule 405 of the Securities Ac	et of 1933 (17 CFR 230,405) or Rule 120-2 of the Securities Exchange			
		company as defined in Rule 405 of the Securities Ac	et of 1933 (17 CFR 230,405) or Rule 120-2 of the Securities Exchange			
□ E If an	of 1934 (17 CFR 240.12b-2).  Emerging growth company		n period for complying with any new or revised financial accounting			
☐ E	of 1934 (17 CFR 240.12b-2).  Emerging growth company  The emerging growth company, indicate by check mark if the regin	istrant has elected not to use the extended transition				

#### ITEM 7.01. Regulation FD Disclosure

#### **Investor Update**

On June 22, 2020, Alaska Air Group, Inc. (Air Group or the Company) provided an investor update. The investor update is furnished herewith as Exhibit 99.1

#### Private offering of Enhanced Equipment Trust Certificates

The Company today announced the private offering of Alaska Air Class A Pass Through Certificates, Series 2020-1A (the "Class A Certificates"), in the aggregate face amount of \$674,244,000, through its wholly-owned subsidiaries, Alaska Airlines, Inc. ("Alaska Airlines") and Horizon Air Industries, Inc. ("Horizon", and, together with Alaska Airlines, the "Issuers").

The Class A Certificates will represent an interest in the assets of a pass through trust, which will hold certain equipment notes to be issued by the Issuers. Such equipment notes are expected to be secured by 20 Boeing 737-890 aircraft, each delivered new to Alaska Airlines from March 2007 to March 2009, 11 Boeing 737-990ER aircraft, each delivered new to Alaska Airlines from December 2017 to March 2019, and 12 Embraer E175 LR aircraft, each delivered new to Horizon from August 2017 to November 2018. The Issuers will use the proceeds from the issuance of the equipment notes with respect to such aircraft for general corporate purposes and to pay fees and expenses relating to this offering. The payment obligations of the Issuers under the equipment notes acquired by the pass through trust for the Class A Certificates will be fully and unconditionally guaranteed by the Company. In addition, Alaska Airlines will provide a guarantee of the payment obligations of Horizon under the equipment notes issued by Horizon held by the pass through trust for the Class A Certificates.

The offer and sale of the Class A Certificates have not been, and the Class A Certificates will not be, registered under the Securities Act of 1933, as amended (the "Securities Act"), or the securities laws of any other jurisdiction. Offers and sales of the Class A Certificates will be made only to investors reasonably believed to be qualified institutional buyers in reliance on Rule 144A under the Securities Act and certain non-U.S. persons in transactions outside the United States in reliance on Regulation S under the Securities Act.

This announcement shall not constitute an offer to sell or the solicitation of an offer to buy, nor shall there be any offer or sale of the Class A Certificates in any jurisdiction in which such offer, solicitation or sale would be unlawful prior to registration or qualification under the securities laws of any jurisdiction.

This Form 8-K may contain forward-looking statements subject to the safe harbor protection provided by Section 27A of the Securities Act, Section 21E of the Securities Exchange Act of 1934, as amended, and the Private Securities Litigation Reform Act of 1995. These statements relate to future events and involve known and unknown risks and uncertainties that may cause actual outcomes to be materially different from those indicated by any forward-looking statements. For a comprehensive discussion of potential risk factors, see Item 1A of the Company's Annual Report on Form 10-K for the year ended Dec. 31, 2019, the Company's Quarterly Report on Form 10-Q for the year ended March 31, 2020, as amended, as well as in other documents filed by the Company with the SEC after the date thereof. Some of these risks include the risks associated with contagious illnesses and contagion, such as COVID-19, general economic conditions, increases in operating costs including fuel, competition, labor costs and relations, our indebtedness, inability to meet cost reduction goals, seasonal fluctuations in our financial results, an aircraft accident, changes in laws and regulations, and risks inherent in the achievement of anticipated synergies and the timing thereof in connection with the acquisition of Virgin America. All of the forward-looking statements are qualified in their entirety by reference to the risk factors discussed therein. We operate in a continually changing business environment, and new risk factors emerge from time to time. Management cannot predict such new risk factors, nor can it assess the impact, if any, of such new risk factors on our business or events described in any forward-looking statements. We expressly disclaim any obligation to publicly update or revise any forward-looking statements after the date of this report to

conform them to actual results. Over time, our actual results, performance or achievements will likely differ from the anticipated results, performance, or achievements that are expressed or implied by our forward-looking statements, and such differences might be significant and materially adverse.

In accordance with General Instruction B.2 of Form 8-K, the information under this item and Exhibit 99.1 shall not be deemed filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), nor shall such information be deemed incorporated by reference in any filing under the Securities Act, except as shall be expressly set forth by specific reference in such a filing. This report will not be deemed an admission as to the materiality of any information required to be disclosed solely to satisfy the requirements of Regulation FD.

#### ITEM 9.01 Financial Statements and Other Exhibits

(d) Exhibits.

Exhibit 99.1 Investor Update dated June 22, 2020

104 Cover Page Interactive Data File - embedded within the Inline XBRL Document

#### **Signatures**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

#### ALASKA AIR GROUP, INC.

Registrant

Date: June 22, 2020

# /s/ CHRISTOPHER M. BERRY

Christopher M. Berry

Vice President Finance and Controller

# Alaska Air Group

# Investor Update – June 22, 2020

References in this update to "Air Group," "Company," "we," "us," and "our" refer to Alaska Air Group, Inc. and its subsidiaries, unless otherwise specified.

This update includes forecasted operational and financial information for our consolidated operations such as capacity, total revenue and certain liquidity metrics. Please see the cautionary statement under "Forward-Looking Information."

#### **Forward-Looking Information**

This update contains forward-looking statements subject to the safe harbor protection provided by Section 27A of the Securities Act of 1933, as amended, Section 21E of the Securities Exchange Act of 1934, as amended, and the Private Securities Litigation Reform Act of 1995. These statements relate to future events and involve known and unknown risks and uncertainties that may cause actual outcomes to be materially different from those indicated by any forward-looking statements. s. For a comprehensive discussion of potential risk factors, see Item 1A of the Company's Annual Report on Form 10-K for the year ended Dec. 31, 2019, the Company's Quarterly Report on Form 10-Q for the year ended March 31, 2020, as amended, as well as in other documents filed by the Company with the SEC after the date thereof. Some of these risks include the risks associated with contagious illnesses and contagion, such as COVID-19, general economic conditions, increases in operating costs including fuel, competition, labor costs and relations, our indebtedness, inability to meet cost reduction goals, seasonal fluctuations in our financial results, an aircraft accident, changes in laws and regulations, and risks inherent in the achievement of anticipated synergies and the timing thereof in connection with the acquisition of Virgin America. All of the forward-looking statements are qualified in their entirety by reference to the risk factors discussed therein. We operate in a continually changing business environment, and new risk factors emerge from time to time. Management cannot predict such new risk factors, nor can it assess the impact, if any, of such new risk factors on our business or events described in any forward-looking statements. We expressly disclaim any obligation to publicly update or revise any forward-looking statements after the date of this report to conform them to actual results. Over time, our actual results, performance or achievements will likely differ from the anticipated results, performance, or achievements

# AIR GROUP - CONSOLIDATED

This investor update provides information about recent developments and performance trends for Alaska Air Group (Air Group) and subsidiaries Alaska Airlines (Alaska), Horizon Air (Horizon) and McGee Air Services (McGee).

# **Q2** Performance Update

The public health and economic crises resulting from the outbreak of COVID-19 beginning in the first quarter of 2020 has had an unprecedented impact on Air Group. Demand deterioration began abruptly in March 2020 and continued through April 2020. In May 2020 early signs of recovery began to emerge, as passenger traffic began to increase with fewer cancellations and an increase in new bookings. However, Q2 demand remains significantly below historic levels, and Q3 is also expected to be significantly adversely impacted.

We are uncertain what shape the recovery will take, and we are continuously monitoring trends in demand to determine our capacity decisions as the situation unfolds. The table below summarizes recent results and our current preliminary expectations for June. If demand continues to improve, we expect to moderate our capacity cuts into July and August to approximately down 60% and down 50% from prior-year levels.

	March 2020	April 2020	May 2020	Expected June 2020 <sup>(a)</sup>
Revenue passengers (000s)	1,846	174	424	~ 650 - 850
Revenue passengers year-over-year	Down 53%	Down 95%	Down 90%	Down 80-85%
ASMs year-over-year	Down 12%	Down 78%	Down 79%	Down ~ 70%
Passenger load factor	46%	15%	40%	~ 50% - 55%
Total revenue year-over-year	Down 49%	Down 87%	Down 83%	Down ~ 80%

(a) Based on current expectations but no assurance can be given that such expectations will be achieved.

As a result of the dramatic reductions to capacity in March and April 2020, Air Group parked 156 mainline aircraft, including 12 Airbus aircraft that have been permanently removed from the operating fleet. We also temporarily parked 13 Horizon aircraft, and suspended flying of 8 aircraft for SkyWest Airlines, a regional partner of ours. We have returned some aircraft to service as demand has improved, including 21 mainline aircraft, 11 Horizon aircraft and 8 SkyWest Airlines aircraft as of June 19, 2020. The eventual return to service of the remaining temporarily parked aircraft will require limited maintenance preparation work, and Air Group expects to be able to reintroduce them at a rate of approximately 5 per week when necessary. The following provides fleet information and anticipated fleet activity by year as of June 19, 2020:

	Actual Fleet Activity(c)					
Aircraft	June 19, 2020 <sup>(b)</sup>	2020 Additions	2020 Removals	December 31, 2020	2021 Changes	December 31, 2021
B737 Freighters	3	-	-	3	-	3
B737-700	11	-	-	11	-	11
B737-800	61	-	-	61	(1)	60
B737-900	12	-	-	12	-	12
B737-900ER	79	-	-	79	-	79
B737-MAX9 <sup>(a)</sup>	-	3	-	3	15	18
A320	49	-	-	49	(7)	42
A321 NEO	10	-	-	10	-	10
Total Mainline Fleet	225	3	0	228	7	235
Q400 operated by Horizon	32	-	-	32	-	32
E175 operated by Horizon	30	-	-	30	-	30
E175 operated by third party	32	-	-	32	-	32
Total Regional Fleet	94	0	0	94	0	94
Total	319	3	0	322	7	329

- (a) The three B737 MAX9 aircraft reflected in 2020 were originally contracted for delivery in 2019 and delayed due to the MAX grounding. Seven B737 MAX9 deliveries originally contracted for 2020 have been shifted to 2021 based on our current estimate of expected delivery dates. Future deliveries may be financed through cash from operations, long-term debt or lease arrangements.
- (b) Actual fleet at June 19, 2020 excludes 12 Airbus aircraft permanently parked in response to COVID-19 capacity reductions.
- (c) Given the drastically reduced demand for air travel as a result of the COVID pandemic, Alaska is continuing to evaluate its overall fleet strategy and long-term plan. It is probable that the current outlook as stated in the table above will change significantly

### Q2 Liquidity and Unencumbered Asset Update

#### **Liquidity**

In response to the COVID-19 pandemic, we have taken, and will continue to take, action to reduce costs and our overall cash burn. In March 2020, we implemented a company-wide hiring freeze, reduced salaries of senior management, reduced management hours by 10%, and offered voluntary short-term and incentive leave programs to all employees. To date, over 6,000 employees have taken voluntary leave. We have also reduced planned capital expenditures by nearly \$600 million to under \$175 million for 2020. As a result of these and other actions we have taken, we reduced our monthly cash burn rate from \$400 million at the end of March, to \$206 million in April, and \$165 million in May. These cash burn rates reflect finalized numbers that have changed since our previous estimated disclosures from 8-Ks filed on May 5, 2020 and June 2, 2020. Our cash burn rates in May 2020 benefited from a 230% improvement in gross cash passenger ticket sales, as well as lower cash expenditure on fuel as we utilized fuel inventory from the prior month that remained on hand due to the sudden and significant reduction in flying. Cash burn in June 2020 is expected to be approximately \$150 million, benefiting from continued improved demand and the effect of cost reduction efforts, offset partially by elevated debt service and higher fuel spend levels compared to May 2020. We remain focused on reducing monthly cash burn to zero by the end of 2020. Our cash burn measurement includes all operating cash receipts and disbursements, such as cash from bookings net of refunds, other operational cash in (loyalty, cargo, etc.), plus investment earnings, offset by all cash expenditures including debt service and capital expenditures. Cash burn excludes financing raised or payroll support funding.

As of June 19, 2020, Air Group had cash and short-term investments of approximately \$2.7 billion. This balance excludes any cash and short-term investments held at McGee and ASA Assurance, Inc.

# **CARES Act Loan Program**

We have applied for \$1.1 billion in secured federal loan funding through the loan program authorized under the Coronavirus Aid, Relief and Economic Security (CARES) Act. We continue to work with the U.S. Treasury on the terms of that funding and expect to reach an agreement early in Q3 2020.

#### CARES Act Payroll Support Funds

In June 2020, McGee finalized agreements with the U.S. Department of the Treasury for McGee's participation in the Payroll Support Program (PSP) made available under the CARES Act. Under the PSP and related agreements entered into, McGee will receive \$30 million to be used exclusively toward continuing to pay employee salaries, wages and benefits. Of this amount, \$8.7 million will take the form of a senior term loan with a 10 year term, bearing an interest rate of 1% in years 1 – 5, and SOFR +2% in years 6 – 10, and the remainder will take the form of a grant. The loan is prepayable at par any time. The funds will be provided in three installments, the first for \$15 million, and the second and third for \$7.5 million. The first installment is expected to be received in June 2020 with subsequent installments expected in July 2020. As additional taxpayer protection required under the PSP, upon funding of the first installment of the McGee PSP, Air Group will grant the Treasury Department additional warrants to purchase 27,596 shares of Air Group (ALK) common stock at a strike price of \$31.61, based on the closing price on April 9, 2020. Additional warrants to purchase 14,327 shares of Air Group common stock will be issued to Treasury in connection with McGee's receipt of the second and third installments. The warrants are non-voting, freely transferable, and may be settled as net shares or in cash at Air Group's option.

The foregoing PSP funding is in addition to \$992 million received by Alaska and Horizon in April 2020 from the Treasury Department under the CARES Act, as communicated in the 8-K filed April 23, 2020. Of this amount, \$267 million was in the form of a senior term loan having terms consistent with the McGee PSP loan described above, with the remainder in the form of a grant. The loan portion of the \$992 million of this PSP support will be increased to \$272 million in connection with the funding of the first installment of the McGee PSP described above. In connection with this previous PSP funding, Air Group previously granted the Treasury Department a warrant to purchase 846,748 shares of Air Group (ALK) common stock at a strike price of \$31.61, based on the closing price on April 9, 2020.

The funds received under the PSP are required to be used exclusively toward continuing to pay employee salaries, wages and benefits. As a condition to receiving PSP funds, each of Alaska, Horizon and McGee agreed to refrain from conducting involuntary furloughs or reducing employee rates of pay or benefits through September 30, 2020, limit executive compensation through March 24, 2022, and, in the case of Alaska and Horizon, maintain certain air service as required by the Department of Transportation pursuant to its authority under the CARES Act.

# **Unencumbered Assets**

Air Group's unencumbered assets provide additional financing value. As of June 19, 2020 the estimated market value of unencumbered aircraft assets, representing 81 aircraft from our Boeing and Embraer fleets, is approximately \$2 billion. This excludes any unencumbered Q400 aircraft. The estimated market value of unencumbered non-aircraft assets, including real estate, simulators, spare engines, slots and gates is approximately \$600 million. The foregoing estimated valuations are based on prevailing market conditions, and can be expected to fluctuate depending on general economic and market conditions.