UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549 FORM 10-Q

(Mark One)

(X) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 1995.

OR

()TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \dots to \dots

Commission file number 1-8957

ALASKA AIR GROUP, INC.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization)

91-1292054 (I.R.S. Employer Identification No.)

19300 Pacific Highway South, Seattle, Washington 98188 (Address of principal executive offices)

Registrant's telephone number, including area code: (206) 431-7040

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $\,$ X $\,$ No

APPLICABLE ONLY TO CORPORATE ISSUERS:

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

The registrant has 13,440,986 common shares, par value \$1.00, outstanding at June 30, 1995.

PART I. FINANCIAL INFORMATION

ITEM 1. Financial Statements

Attached are the following Alaska Air Group, Inc. (the Company or Air Group) unaudited financial statements: (i) consolidated balance sheets as of June 30, 1995 and December 31, 1994; (ii) consolidated statements of income for the quarters and six months ended June 30, 1995 and 1994; (iii) consolidated statement of shareholders' equity for the six months ended June 30, 1995; and, (iv) consolidated statements of cash flows for the six months ended June 30, 1995 and 1994. Also attached are the accompanying notes to the Company's consolidated financial statements that have changed significantly during the six months ended June 30, 1995. These statements, which should be read in conjunction with the financial statements in the Company's annual report on Form 10-K for the year ended December 31, 1994, include all adjustments which are, in the opinion of management, necessary for a fair presentation of the results for the interim periods. The adjustments made were of a normal recurring nature.

Air Group is a holding company incorporated in Delaware in 1985. Its principal subsidiaries are Alaska Airlines, Inc. (Alaska) and Horizon Air Industries, Inc. (Horizon).

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION

Results of Operations

Second Quarter 1995 Compared with Second Quarter 1994 The consolidated net income for the second quarter of 1995 was \$7.0 million, or \$.52 per primary share and \$.48 per fully diluted share, compared with net income of \$9.7 million, or \$.72 per primary share and \$.61 per fully diluted share, in 1994. Operating income for the second quarter of 1995 was \$24.5 million, the same as in 1994. A discussion of operating revenues and expenses for the two airlines follows.

Alaska Airlines Operating revenues increased 9.1% to \$292.9 million. Passenger revenues, which accounted for 87% of total operating revenues, increased 8.4% on a 17.9% rise in passenger traffic. Capacity increased 20.1%, primarily due to increases in the Pacific Northwest to California markets. The load factor dropped from 62.4% in 1994 to 61.3% in 1995. Passenger yields declined 8.1% to 11.9 cents in 1995, reflecting increased competition on the West Coast. However, yields increased 6.3% when compared against the first quarter of 1995.

MarkAir, a significant competitor in the Alaska marketplace since 1992, filed for Chapter 11 bankruptcy for the second time on April 14, 1995. Since then, it has withdrawn from all Alaska markets.

Freight and mail revenues increased 7.9% due to higher freight and mail volumes, resulting in part from the withdrawl of MarkAir from all Alaska markets. Othernet revenues rose 23.6% primarily due to increased revenues from travel partners in Alaska's frequent flyer program.

The table below shows the major operating expense elements on a cost per available seat mile (ASM) basis, for Alaska for the second quarters of 1995 and 1994.

Alaska Airlines	Operat	ing Expenses	Per ASM (In	Cents)
				용
	1995	1994	Change	Change
Wages and benefits	2.48	2.82	(.34)	(12)
Aircraft fuel	1.06	1.02	.04	4
Aircraft maintenance	.33	.41	(.08)	(20)
Aircraft rent	.98	1.16	(.18)	(16)
Commissions	.57	.66	(.09)	(14)
Depreciation & amortization	.42	.41	.01	2
Other	1.86	2.09	(.23)	(11)
Alaska Airlines Total	7.70	8.57	(.87)	(10)

Alaska's lower unit costs were due to continuing cost reduction efforts and better utilization of aircraft. Average daily aircraft utilization increased 7% from 10.1 block hours to 10.8 block hours. Wages and benefits per ASM decreased 12% primarily due to improved productivity. The number of full-time equivalent employees increased 8% while capacity increased 20% and traffic increased 18%. Fuel expense per ASM increased 4%, due to an 8% increase in the price of fuel, offset by the greater use of more fuel-efficient aircraft.

Aircraft maintenance per ASM decreased 20% due to increased aircraft utilization and lower than average engine repair work. Aircraft rent per ASM decreased 16% due to an increase in aircraft utilization, and a restructuring of B737-400 aircraft leases that resulted in lower rents.

Commission expense per ASM decreased 14% because passenger revenues, upon which commissions are paid, did not keep pace with ASM growth.

Depreciation and amortization expense per ASM increased 2%, in spite of a 20% increase in ASMs, primarily due to: (a) the reduction in estimated salvage value from 20% to 5% (effective January 1, 1995) for all MD-80 aircraft; and (b) depreciation on three B737-400 aircraft that were on operating leases in 1994. Other expense per ASM decreased 11% due to lower unit costs for building rentals, food, landing fees and outside services expenses. Horizon Air Operating revenues increased 11.9% to \$70.2 million. Passenger revenues, which accounted for 95% of total operating revenues, increased 11.6% on a 21.6% rise in passenger traffic. Capacity increased 30.4% due to the addition of larger capacity Fokker F-28 jets and Dornier 328 turboprop aircraft. The load factor dropped from 61.5% in 1994 to 57.3% in 1995. Passenger yields declined 8.3% to 32.3 cents in 1995, reflecting increased competition and longer passenger trips. However, yields were up slightly when compared against the

Freight, mail and other revenues increased 19.0% due to increased freight and mail volumes as well as increased revenues from providing services to other airlines.

The table below shows the major operating expense elements on cost per ASM basis for Horizon for the second quarters of 1995 and 1994.

Horizon Air Operating Expenses Per ASM (In Cents)

first quarter of 1995.

1995 1994 Change Change

Wages and benefits	5.98	6.62	(.64)	(10)
Aircraft fuel	1.84	1.70	.14	8
Aircraft maintenance	2.29	2.15	.14	7
Aircraft rent	2.38	2.60	(.22)	(8)
Commissions	1.37	1.64	(.27)	(16)
Depreciation & amortization	.64	.82	(.18)	(22)
Other	4.59	4.94	(.35)	(7)
Horizon Air Total	19.09	20.47	(1.38)	(7)

Horizon's cost per ASM declined 7% to 19.09 cents due to the acquisition of higher capacity aircraft and cost reduction efforts.

Other Income (Expense) Non-operating expense increased \$4.7 million to \$11.5 million expense due to: (a) \$1.3 million more interest expense resulting from higher interest rates on variable debt and higher average debt balances; (b) \$1.8 million of vendor credits included in 1994; and (c) \$1.5 million of gains on debt retirements included in 1994.

Six Months 1995 Compared with Six Months 1994 The consolidated net loss for the six months ended June 30, 1995 was \$9.3 million, or \$.70 per share, compared with net income of \$3.4 million, or \$.25 per share, in 1994. Operating income for the first half of 1995 was \$6.2 million compared to operating income of \$21.6 million in 1994. A discussion of operating revenues and expenses for the two airlines follows.

Alaska Airlines Operating revenues increased 6.0% to \$525.6 million, primarily due to a 17.4% rise in passenger traffic. Capacity increased 22.2%, primarily due to increases in the Pacific Northwest to California markets. The load factor dropped from 61.4% in 1994 to 58.9% in 1995. Passenger yields declined 10.4% to 11.53 cents in 1995, reflecting increased competition on the West Coast.

Operating expenses increased 8.0% to \$516.3 million on a capacity increase of 22.2%. Unit costs decreased 11.6%, generally for the same reasons as noted above in the second quarter comparison.

Horizon Air Operating revenues increased 14.2% to \$133.0 million, primarily due to a 25.4% rise in passenger traffic. Capacity increased 32.0% due to the addition of larger capacity Fokker F-28 jets and Dornier 328 turboprop aircraft. The load factor dropped from 60.5% in 1994 to 57.5% in 1995. Passenger yields declined 9.4% to 32.1 cents in 1995, reflecting increased competition and longer passenger trips.

Operating expenses increased 21.1% to \$135.5 million on a capacity increase of 32.0%. Unit costs decreased 8%, generally for the same reasons as noted above in the second quarter comparison.

Other Income (Expense) Non-operating expense increased \$8.2 million to \$23.2 million for the same reasons as noted above in the second quarter comparison.

Income Tax Credit Accounting standards require the Company to provide for income taxes each quarter based on its estimate of the effective tax rate for the full year. The volatility of air fares and the seasonality of the Company's business make it very difficult to estimate full-year pretax results. In addition, a relatively small change in pretax results can cause a significant change in the effective tax rate due to the magnitude of nondeductible expenses, such as goodwill amortization and employee per diem costs. In estimating the 45.2% tax rate for the first half of 1995, the Company considered a variety of factors, including the 45.0% tax rate used for full year 1994. This rate is evaluated each quarter and adjustments are made if necessary.

Liquidity and Capital Resources The table below presents the major indicators of financial condition and liquidity.

June 30) , 1995	December	31, 1994	Change
(In millions, except debt-to-e	equity and	per share	amounts)	
	2020 0		<u> </u>	2105.0
Cash and marketable securities	\$ \$230.8		\$ 104.9	\$125.9
Working capital (deficit)	(40.5)		(147.1)	106.6
Long-term debt	699.6		589.9	109.7
Shareholders' equity	183.2		191.3	(8.1)
	412 62		0 14 07	2 (()
Book value per common share	\$13.63		\$ 14.27	\$(.64)

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In June 1995, the Company issued \$132.3 million of 6-1/2% convertible senior debentures due 2005. Each debenture is convertible into 46.512 shares of common stock, reflecting a conversion price of \$21.50 per share. During the third quarter of 1995, the Company will redeem all of it's 7-1/4% zero coupon, convertible subordinated notes, which are due in 2006 but which contain an option whereby the holder can put the notes to the Company in April 1996.

The Company's cash and marketable securities portfolio increased by \$126 million during the first six months of 1995. Operating activities provided \$74 million of cash during this period. An additional \$129 million of cash was provided by the issuance of new long-term debt. Cash was used for airframe and engine overhauls and other capital expenditures (\$35 million), the repayment of debt (\$27 million), and the net repayment of short-term borrowings (\$25 million).

The working capital deficit decreased by \$107 million primarily due to proceeds from issuance of long-term debt, offset by debt repayments.

PART II. OTHER INFORMATION

- ITEM 4. Submission of Matters to a Vote of Security Holders
- (a) Air Group's annual meeting of stockholders was held on May 16, 1995.
- (b) Not applicable.

Debt-to-equity

(c) Three directors were elected with the following results:

			votes Against	Broker
Direct	tor	Votes For	or Withheld	Non-Votes
W.H.	Clapp	12,037,261	84,128	0
R.F.	Cosgrave	12,036,731	84,658	0
R.M.	Langland	12,031,034	90,355	0

ITEM 5. Other Information

In May 1995, Alaska's clerical, office and passenger service employees approved an amended four-year contract between the International Association of Machinists (IAM) and Alaska.

In April 1995, Horizon's mechanics and related classifications of the Transport Workers Union of America ratified a new three-year contract.

ITEM 6. Exhibits and Reports on Form 8-K

- (a) Exhibit 11 Statement regarding computation of per-share earnings. Exhibit 27 - Financial data schedule.
- (b) Registrant filed a Current Report on Form 8-K, dated June 8, 1995, in respect to the sale of its 6-1/2% convertible senior debentures due 2005. Exhibits related to the underwriters, trustee and accountants were filed (Item 7).

Signitures

Pursuant to the requirements of the Securities Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ALASKA AIR GROUP, INC.

Registrant

Date: July 31, 1995

/s/ John F. Kelly John F. Kelly Chairman, President and Chief Executive Officer

/s/ Harry G. Lehr Harry G. Lehr Senior Vice President/Planning and Finance (Principal Financial Officer)

CONSOLIDATED BALANCE SHEET Alaska Air Group, Inc.

ASSETS

(In Thousands)	1995	1994
Current Assets		
Cash and cash equivalents	\$128,641	
Marketable securities	102,125	93,337
Receivables - net	89,780	70,055
Inventories and supplies	42,891	40,250
Prepaid expenses and other assets	54,857	57,396
Total Current Assets	418,294	272,643
Property and Equipment		
Flight equipment	796,150	776 , 551
Other property and equipment	213,265	208,502
Deposits for future flight equipment	42,117	52,885
	1,051,532	
Less accum. depreciation and amort.	285 , 937	•
	765 , 595	777 , 937
Capital leases		
Flight and other equipment	103,076	103,076
Less accumulated amortization	23,901	21,676
	79 , 175	81,400
Total Property and Equipment - Net	844,770	859 , 337
Intangible Assets - Subsidiaries	64,651	65,671
Other Assets	128,539	118,120
Total Assets	\$1,456,254	\$1,315,771

See accompanying notes to consolidated financial statements.

CONSOLIDATED BALANCE SHEET Alaska Air Group, Inc.

LIABILITIES AND SHAREHOLDERS' EQUITY		
~	June 30,	Dec 31,
(In Thousands)	1995	1994
Current Liabilities		
Accounts payable	\$55 , 407	\$48,592
Accrued aircraft rent	42,319	43,762
Other accrued liabilities	70,024	59 , 591
Accrued wages and related	43,377	47,364
Short-term borrowings	_	25,000
Air traffic liability	175,490	123,433
Current portion of long-term debt and		
capital lease obligations	72,127	72,005
Total Current Liabilities	458,744	419,747
Long-Term Debt and Capital Lease		
Obligations	699,648	589 , 904
Other Liabilities and Credits		
Deferred income taxes	22,831	28,585
Deferred income	21,163	23,018
Other liabilities	70,639	63,239
	114,633	114,842
Shareholders' Equity		
Common stock, \$1 par value		
Authorized: 30,000,000 shares		
Issued: 1995 - 16,594,579 shares		
1994 - 16,553,679 shares	16,595	16,554
Capital in excess of par value	153,386	152,756
Treasury stock, at cost:		
1995-3,153,593; 1994-3,153,589 sh	(71,807)	(71,807)
Deferred compensation	(4,098)	(4,697)
Retained earnings	89,153	98,472
	183,229	191,278
Total Liabilities and	•	•
Shareholders' Equity	\$1,456,254	\$1,315,771
	•	•

See accompanying notes to consolidated financial statements.

CONSOLIDATED STATEMENT OF INCOME Alaska Air Group, Inc.

Quarter Ended June 30 (In Thousands except Per share Amounts)	1995	1994
Operating Revenues		
Passenger	\$320,795	\$294,245
Freight and mail	24,386	22,359
Other - net	17,011	13,871
Total Operating Revenues	362,192	330,475
Operating Expenses		
Wages and benefits	108,477	100,334
Aircraft fuel	43,860	34,415
Aircraft maintenance	19,680	17,869
Aircraft rent	42,985	41,104
Commissions	24,986	23,654
Depreciation and amortization	16,992	14,276
Other	80,743	74,332
Total Operating Expenses	337 , 723	305,984
Operating Income	24,469	24,491
Other Income (Expense)		
Interest income	1,950	1,711
Interest expense	(13,069)	(11,810)
Interest capitalized	-	95
Loss on sale of assets	(693)	(327)
Other - net	266	3,442
	(11,546)	(6,889)
Income before income tax	12,923	17,602
Income tax expense	5 , 902	7,921
Net Income	\$7 , 021	\$9,681
Primary Earnings Per Share	\$0.52	\$0.72
Fully Diluted Earnings Per Share	\$0.48	\$0.61
Shares used for computation:	12 446	12 266
Primary Enlls diluted	13,446	13,366
Fully diluted	19,255	19,740

See accompanying notes to consolidated financial statements.

CONSOLIDATED STATEMENT OF INCOME Alaska Air Group, Inc.

Six Months Ended June 30		
(In Thousands except Per share Amounts)	1995	1994
Operating Revenues		
Passenger	\$580 , 177	\$542 , 466
Freight and mail	45,484	42,595
Other - net	31,104	25 , 796
Total Operating Revenues	656 , 765	610 , 857
Operating Expenses		
Wages and benefits	208,288	193,129
Aircraft fuel	83,078	67,342
Aircraft maintenance	40,319	34,670
Aircraft rent	84,681	80,512
Commissions	45,273	43,651
Depreciation and amortization	33,930	27,203
Other	155,028	142,787
Total Operating Expenses	650 , 597	589,294
Operating Income	6,168	21,563
Other Income (Expense)		
Interest income	3,311	3,135
Interest expense	(26,398)	(21,687)
Interest capitalized	_	198
Loss on sale of assets	(706)	(502)
Other - net	611	3,883
	(23, 182)	•
<pre>Income (loss) before income tax</pre>	(17,014)	6,590

<pre>Income tax expense (credit) Net Income (Loss)</pre>	(7,695) \$(9,319)	3,222 \$3,368
Earnings (Loss) Per Share	\$(0.70)	\$0.25
Shares used for computation	13,405	13,364

See accompanying notes to consolidated financial statements.

CONSOLIDATED STATEMENT OF SHAREHOLD Alaska Air Group, Inc.	ERS EQUITY					
		Common Stock				
		Capital in	-	Deferred		
(To The seconds)	\$1 Par	Excess of Par Value	Stock	Compen-	Retained	m-+-1
(In Thousands)	Value	Par Value	at Cost	sation	Earnings	Total
Balances at December 31, 1994	\$16,554	\$152,756	\$(71,807)	\$(4,697)	\$98,472	\$191,278
Net loss for the six months						
ended June 30, 1995 Stock issued under stock plans	41	630			(9,319)	(9,319) 671
Employee Stock Ownership Plan shares allocated				599		599
	*** ***	*****				
Balances at June 30, 1995	\$16,595	\$153,386	\$(71,807)	\$(4,098)	\$89,153	\$183,229
See accompanying notes to consolidate	ted financial	statements.				
CONSOLIDATED STATEMENT OF	CASH FLOW	S				
Alaska Air Group, Inc.	011011 1 2011					
Six Months Ended June 30	(In Thous	ands)			1995	1994
Cash and cash equivalents	at					
beginning of period				\$1	1,605	\$27,179
Cash flows from operating Net income (loss)	activitie	s:		(9,319)	3,368
Adjustments to reconcile	net income	(loss) to	cash:	,	J , 313)	3,300
Depreciation and amortiza	tion			3	3,930	27,203
Amortization of airframe a Loss (gain) on disposition	_			1	2,230	10,268
and debt retirement	n or assec	3			648	(1,043)
Deferred income taxes				(5,754)	2,749
Increase in accounts rece	ivable			(1	9,725)	(8,002
Decrease (increase) in oth		t assets			(102)	4,687
Increase in air traffic l					2,057	44,885
Increase in other current		es			1,818	23,197
Interest on zero coupon no					4,536	5,089
eased acft return paymen:	LS and Oth	er-net		(5,867)	(12,319)
let cash provided by opera	-			7	4,452	100,082
Cash flows from investing		s:				
Proceeds from disposition					1,492	3,501
Purchases of marketable se					2,542)	(28,217)
ales and maturities of ma	arketable	securities			3,754	24,137
Restricted deposits 'light equipment deposits	roturned				1,658) 8,883	(5,254) 3,115
additions to flight equip		its			-	(826
additions to property and	_			(3	4,949)	(128,837
et cash used in investing	g activiti	es		(3	5,020)	(132,381
ash flows from financing	_			(3	-,,	(102,001
roceeds from short-term					4,000	_
epayment of short-term be	_				9,000)	(20,000
roceeds from issuance of	_	debt			8,795	104,000
ong-term debt and capital	l lease pa	yments		(2	6,920)	(31,981
roceeds from issuance of	common st	ock			671	274
ain on debt retirement					58	1,545
et cash provided by fina	ncing acti	vities		7	7,604	53,838
let increase in cash and	-			11	7,036	21,539
ash and cash equivalents	at end of	period		\$12	8,641	\$48,718
Supplemental disclosure of	f cash pai	d				
(received) during the per						
Interest (net of amount	capitaliz	ed)			8,059	\$20,896
Income taxes (refunds)				(1,943)	(6,715)
Noncash investing and find	ancing act	ivities		None		None
oncash investing and line	uncing act	TATCTER:		MOHE		поп

See accompanying notes to consolidated financial statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS THAT HAVE CHANGED SIGNIFICANTLY DURING THE SIX MONTHS ENDED JUNE 30, 1995 Alaska Air Group, Inc.

Note 1. Summary of Significant Accounting Policies (See Note 1 to Consolidated Financial Statements at December 31, 1994)

Property, Equipment and Depreciation Effective January 1, 1995, the estimated salvage value of MD-80 flight equipment was changed to 5% from 20%. The new estimate was adopted to recognize the lower expected salvage values for this aircraft type. The effect of the change on the three months and six months ending June 30, 1995 was to decrease net income \$757,000 (\$.06 per share) and \$1.5 million (\$.11 per share), respectively.

Note 2. Long-Term Debt and Capital Lease Obligations (See Note 4 to Consolidated Financial Statements at December 31, 1994)

In June 1995, the Company issued \$132.3 million of 6-1/2% convertible senior debentures due 2005. Each debenture is convertible to 46.512 shares of common stock, reflecting a conversion price of \$21.50 per share.

During the third quarter of 1995, the Companys plans to repurchase all of it's 7-1/4% zero coupon, convertible subordinated notes.

Note 3. Commitments (See Note 5 to Consolidated Financial Statements at December 31, 1994)

During the second quarter of 1995, Alaska took delivery of two new MD-83 aircraft under 16-year operating leases. At June 30, 1995, total aircraft commitments were approximately \$223 million.

	Three Months Ended June 30,		Six Mont June	30,
	1995	1994	1995	1994
Primary -				
Net income	\$7 , 021	\$9,681 =====	(\$9,319) =====	\$3,368 =====
Average number of shares outstanding Assumed exercise of stock options reduced by the number of shares purchased with	13,411	13,359	13,405	13,354
the proceeds from exercise of such options	35	7	-	10
Average shares as adjusted	13,446 =====	13,366 =====		13,364 =====
Earnings per common share		\$0.72 =====	(\$0.70) =====	
Fully Diluted -				
Net income	\$7,021	\$9,681	(\$9,319)	\$3,368
After tax interest on convertible securities	2,206 	2 , 396	4,314	4,744
Income applicable to common shares	\$9 , 227		(\$5,005) =====	\$8,112 =====
Average number of shares outstanding Assumed exercise of stock options Assumed conversion of 6.5% debentures Assumed conversion of 7.75% debentures Assumed conversion of 6.875% debentures Assumed conversion of 7.25% zero coupon notes Assumed conversion of preferred shares	13,411 83 203 508 1,608 3,442 0	13,359 8 0 512 1,708 4,153 0	57 102 508 1,608	13,354 10 0 515 1,750 4,214
Average shares as adjusted	19 , 255	19,740	19,183	19,843
Earnings per Common Share	\$0.48		(\$0.26)	\$0.41
	=====	=====	*	*

^{*} Anti-dilutive

<ARTICLE> 5

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THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM ALASKA AIR GROUP INC SECOND QUARTER 1995 FINANCIAL STATEMENTS AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.
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