

UNITED STATES SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, DC 20549
FORM 10-Q

(Mark One)

☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 1997.

OR

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934

For the transition period from to

Commission file number 1-8957

ALASKA AIR GROUP, INC.

(Exact name of registrant as specified in its charter)

Delaware 91-1292054

(State or other jurisdiction of (I.R.S. Employer
incorporation or organization) Identification No.)

19300 Pacific Highway South, Seattle, Washington 98188
(Address of principal executive offices)

Registrant's telephone number, including area code: (206) 431-7040

Indicate by check mark whether the registrant (1) has filed all reports
required to be filed by Section 13 or 15(d) of the Securities Exchange Act
of 1934 during the preceding 12 months (or for such shorter period that the
registrant was required to file such reports), and (2) has been subject to
such filing requirements for the past 90 days. Yes ☒ No ☐

APPLICABLE ONLY TO ISSUERS INVOLVED IN BANKRUPTCY PROCEEDINGS
DURING THE PRECEDING FIVE YEARS:

Indicate by check mark whether the registrant has filed all documents
and reports required to be filed by Sections 12, 13 or 15(d) of the
Securities Exchange Act of 1934 subsequent to the distribution of
securities under a plan confirmed by a court. Yes ☐ No ☐

APPLICABLE ONLY TO CORPORATE ISSUERS:

Indicate the number of shares outstanding of each of the issuer's
classes of common stock, as of the latest practicable date.

The registrant has 14,558,779 common shares, par value \$1.00,
outstanding at March 31, 1997.

PART I. FINANCIAL INFORMATION

ITEM 1. Financial Statements

Attached are the following Alaska Air Group, Inc. (the Company or Air
Group) unaudited financial statements: (i) consolidated balance sheets as
of March 31, 1997 and December 31, 1996; (ii) consolidated statements of
income for the three months ended March 31, 1997 and 1996; (iii)
consolidated statement of shareholders' equity for the three months ended
March 31, 1997; and, (iv) consolidated statements of cash flows for the
three months ended March 31, 1997 and 1996. Also attached are the
accompanying notes to the Company's consolidated financial statements that
have changed significantly during the three months ended March 31, 1997.
These statements, which should be read in conjunction with the financial
statements in the Company's annual report on Form 10-K for the year ended
December 31, 1996, include all adjustments that are, in the opinion of
management, necessary for a fair presentation of the results for the
interim periods. The adjustments made were of a normal recurring nature.

Air Group is a holding company incorporated in Delaware in 1985. Its
principal subsidiaries are Alaska Airlines, Inc. (Alaska) and Horizon Air
Industries, Inc. (Horizon).

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND
FINANCIAL CONDITION

Results of Operations

First Quarter 1997 Compared with First Quarter 1996

The consolidated net loss for the first quarter of 1997 was \$5.7 million, or \$0.39 per share, compared with a net loss of \$7.2 million, or \$0.52 per share, in 1996. The operating loss for the first quarter of 1997 was \$5.4 million compared to an operating loss of \$5.2 million for 1996. Alaska's operating loss narrowed to \$1.5 million from \$3.4 million loss for 1996, while Horizon's operating loss widened to \$3.7 million from \$1.5 million loss for 1996. Airline financial and statistical data is shown following the Air Group financial statements. A discussion of this data follows.

Alaska Airlines The operating loss decreased to \$1.5 million, resulting in a negative 0.5% operating margin as compared to a negative 1.2% margin in 1996. Operating revenue per available seat mile (ASM) increased 8.6% to 8.70 cents while operating expenses per ASM increased 7.8% to 8.74 cents.

The increase in revenue per ASM was primarily due to a 4.7 point improvement in system passenger load factor. Essentially all markets experienced increases in load factors. The Seattle-Anchorage market experienced a 13.2 point increase in load factor. The increase in revenue per ASM was also favorably impacted by a 2.8% increase in system passenger yield. Increased yields in the Pacific Northwest to the Bay Area and to Southern California markets were partially offset by lower yields in the Seattle-Anchorage market.

Freight and mail revenues decreased 7% due to a reduction in military charter work in Alaska and lower mail volumes. Other-net revenues increased 1.2% due to increased revenues from travel partners in Alaska's frequent flyer program, offset by lower maintenance service revenue.

The table below shows the major operating expense elements on a cost per ASM basis for Alaska for the first quarters of 1996 and 1997.

Alaska Airlines Operating Expenses Per ASM (In Cents)				
	1996	1997	Change	% Change
Wages and benefits	2.61	2.77	.16	6
Aircraft fuel	1.22	1.50	.28	23
Aircraft maintenance	.39	.41	.02	5
Aircraft rent	1.02	1.02	-	-
Commissions	.56	.63	.07	13
Depreciation & amortization	.41	.38	(.03)	(7)
Landing fees and other rentals	.34	.36	.02	6
Other	1.56	1.67	.11	7
Alaska Airlines Total	8.11	8.74	.63	8

Alaska's higher unit costs were primarily due to higher fuel prices and costs associated with higher load factors. Significant unit cost changes are discussed below.

Higher load factors resulted in revenue passengers increasing by 7.5% while ASMs grew only 2.3%. Employees increased 8.6% (primarily in reservation and customer service positions) to service the added workload. The net effect was that wages and benefits expense increased more than the ASM growth, resulting in a 6% increase in cost per ASM.

Fuel expense per ASM increased 23%, due to a 21% increase in the price of fuel and lower fuel efficiency due to heavier passenger loads and shorter average aircraft stage length.

Maintenance expense per ASM increased 5% because Alaska performed more repair work that is expensed currently and less major airframe and engine overhaul work which is capitalized.

Commission expense per ASM increased 13%, in line with the 13% increase in passenger revenues.

Depreciation and amortization expense per ASM decreased 7% primarily due to the sale (and leaseback) of two aircraft in late March 1996 and a 2% increase in aircraft utilization.

Other expense per ASM increased 7% primarily due to higher costs related to higher loads, such as booking fees, communications charges, credit card commissions and food expense.

Horizon Air The operating loss increased to \$3.7 million, resulting in a negative 5.2% operating margin as compared to a negative 2.1% margin in

1996. Operating revenue per ASM increased 0.6% to 20.60 cents while operating expenses per ASM increased 3.7% to 21.66 cents.

The increase in revenue per ASM was due to a small increase in passenger yield while the system passenger load factor remained constant.

Freight and mail revenues decreased 4% due to decreased capacity.

The table below shows the major operating expense elements on a cost per ASM basis for Horizon for the first quarters of 1996 and 1997.

Horizon Air Operating Expenses Per ASM (In Cents)

	1996	1997	Change	% Change
Wages and benefits	6.42	6.76	.34	5
Aircraft fuel	2.16	2.62	.46	21
Aircraft maintenance	2.81	3.00	.19	7
Aircraft rent	2.43	2.48	.05	2
Commissions	1.37	1.30	(.07)	(5)
Depreciation & amortization	.80	.85	.05	6
Loss (gain) on sale of assets	.17	(.20)	(.37)	NM
Landing fees and other rentals	.87	.94	.07	8
Other	3.86	3.91	.05	1
Horizon Air Total	20.89	21.66	.77	4

NM = Not Meaningful

Horizon's unit costs increased 4% primarily due to: (a) higher wage rates and fringe benefits costs; (b) 19% higher fuel prices; (c) higher maintenance expense on leased aircraft that will be returned to lessors earlier than originally planned; and (d) one-time costs to prepare F-28-4000 aircraft for service to replace F-28-1000 aircraft.

Consolidated Other Income (Expense) Non-operating expense decreased \$3.6 million to \$4.7 million primarily due to smaller average debt balances and lower interest rates on variable debt.

Income Tax Credit Accounting standards require the Company to provide for income taxes each quarter based on its estimate of the effective tax rate for the full year. The volatility of air fares and the seasonality of the Company's business make it difficult to accurately forecast full-year pretax results. In addition, a relatively small change in pretax results can cause a significant change in the effective tax rate due to the magnitude of nondeductible expenses, such as goodwill amortization and employee per diem costs. In estimating the 43.6% tax rate for the first quarter of 1997, the Company considered a variety of factors, including the U.S. federal rate of 35%, estimates of nondeductible expenses and state income taxes, and the 40.9% tax rate used for full year 1996. This rate is evaluated each quarter and adjustments are made if necessary.

New Accounting Standards During March 1997, the Financial Accounting Standards Board issued FAS 128, Earnings Per Share (EPS). The new standard replaces "primary" and "fully diluted" EPS amounts with "basic" and "diluted" EPS amounts, respectively. The purpose of the change is to simplify the EPS calculations and provide consistency with international accounting standards. Had FAS 128 been in effect during 1996, the Company's basic EPS would have been \$2.67 (versus \$2.65 primary EPS) and diluted EPS would have been \$2.05 (the same as fully diluted EPS). FAS 128 is effective for fiscal years ending after December 15, 1997 and requires restatement of prior years' earnings per share. Early adoption is not permitted.

Liquidity and Capital Resources

The table below presents the major indicators of financial condition and liquidity.

	Dec. 31, 1996	March 31, 1997	Change
(In millions, except debt-to-equity and per share amounts)			
Cash and marketable securities	\$ 101.8	\$ 78.2	\$ (23.6)
Working capital (deficit)	(185.6)	(218.5)	(32.9)
Long-term debt			
and capital lease obligations	404.1	397.3	(6.8)
Shareholders' equity	272.5	268.9	(3.6)
Book value per common share	\$ 18.83	\$ 18.47	\$ (0.36)
Debt-to-equity	60%:40%	60%:40%	NA

The Company's cash and marketable securities portfolio decreased by \$24 million during the first three months of 1997. Operating activities

provided \$37 million of cash during this period. Cash was used for \$39 million of capital expenditures including the purchase of a previously leased B737-200C aircraft, a new Dash 8-200 aircraft, flight equipment deposits and airframe and engine overhauls, net repayment of short-term borrowings (\$19 million) and the repayment of debt (\$6 million).

The working capital deficit increased by \$33 million primarily due to the purchase of property and equipment.

Shareholders' equity decreased only \$4 million in spite of a \$6 million net loss due to the issuance of \$2 million of common stock under stock plans.

PART II. OTHER INFORMATION

ITEM 5. Other Information

The U.S. 10% passenger ticket tax, the 6.25% cargo waybill tax and the \$6 per passenger international departure tax expired on December 31, 1996, and were all reinstated effective March 7, 1997. These taxes are due to expire on September 30, 1997.

ITEM 6. Exhibits and Reports on Form 8-K

(a) Exhibit 11 - Statement regarding computation of per-share earnings.

Exhibit 27 - Financial data schedule.

(b) A report on Form 8-K describing changes in the employee profit sharing programs was filed on February 20, 1997.

Signatures

Pursuant to the requirements of the Securities Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ALASKA AIR GROUP, INC.

Registrant

Date: May 2, 1997

/s/ John F. Kelly

John F. Kelly

Chairman, President and Chief Executive Officer

/s/ Harry G. Lehr

Harry G. Lehr

Senior Vice President/Finance

(Principal Financial Officer)

CONSOLIDATED BALANCE SHEET

Alaska Air Group, Inc.

ASSETS

(In Millions)	December 31, 1996	March 31, 1997
Current Assets		
Cash and cash equivalents	\$49.4	\$18.3
Marketable securities	52.4	59.9
Receivables - net	69.7	82.7
Inventories and supplies	47.8	48.3
Prepaid expenses and other assets	80.9	69.4
Total Current Assets	300.2	278.6
Property and Equipment		
Flight equipment	815.9	830.8
Other property and equipment	270.4	277.7
Deposits for future flight equipment	84.5	91.1
	1,170.8	1,199.6
Less accumulated depreciation and amortization	326.3	339.2
	844.5	860.4
Capital leases		
Flight and other equipment	44.4	44.4
Less accumulated amortization	25.5	25.9
	18.9	18.5
Total Property and Equipment - Net	863.4	878.9

Intangible Assets - Subsidiaries	61.6	61.1
Other Assets	86.2	90.1
Total Assets	\$1,311.4	\$1,308.7

See accompanying notes to consolidated financial statements.

CONSOLIDATED BALANCE SHEET
Alaska Air Group, Inc.

LIABILITIES AND SHAREHOLDERS' EQUITY

(In Millions)	December 31, 1996	March 31, 1997
Current Liabilities		
Accounts payable	\$65.4	\$72.2
Accrued aircraft rent	52.8	51.9
Accrued wages, vacation and payroll taxes	51.5	46.2
Other accrued liabilities	82.0	64.8
Short-term borrowings		
(Interest rate: 1996 - 5.6%; 1997 - 5.9%)	47.0	28.0
Air traffic liability	163.0	209.4
Current portion of long-term debt and capital lease obligations	24.1	24.6
Total Current Liabilities	485.8	497.1
Long-Term Debt and Capital Lease Obligations	404.1	397.3
Other Liabilities and Credits		
Deferred income taxes	49.5	44.7
Deferred income	18.1	16.8
Other liabilities	81.4	83.9
	149.0	145.4
Shareholders' Equity		
Common stock, \$1 par value		
Authorized: 50,000,000 shares		
Issued: 1996 - 17,223,281 shares		
1997 - 17,307,356 shares	17.2	17.3
Capital in excess of par value	166.8	168.4
Treasury stock, at cost: 1996 - 2,748,550 shares		
1997 - 2,748,577 shares	(62.6)	(62.6)
Deferred compensation	(2.8)	(2.3)
Retained earnings	153.9	148.1
	272.5	268.9
Total Liabilities and Shareholders' Equity	\$1,311.4	\$1,308.7

See accompanying notes to consolidated financial statements.

CONSOLIDATED STATEMENT OF INCOME
Alaska Air Group, Inc.

Three Months Ended March 31		
(In Millions except Per share Amounts)	1996	1997
Operating Revenues		
Passenger	\$312.6	\$342.9
Freight and mail	21.4	20.0
Other - net	17.4	17.5
Total Operating Revenues	351.4	380.4
Operating Expenses		
Wages and benefits	114.3	122.5
Aircraft fuel	50.5	62.7
Aircraft maintenance	23.5	25.2
Aircraft rent	44.1	44.9
Commissions	23.0	24.8
Depreciation and amortization	17.1	16.7
Loss (gain) on sale of assets	0.7	(0.7)
Landing fees and other rentals	15.0	15.9
Other	68.4	73.8
Total Operating Expenses	356.6	385.8
Operating Loss	(5.2)	(5.4)
Other Income (Expense)		
Interest income	2.6	1.9

Interest expense	(11.1)	(8.4)
Interest capitalized	0.0	1.0
Other - net	0.2	0.8
	(8.3)	(4.7)
Loss before income tax	(13.5)	(10.1)
Income tax credit	6.3	4.4
Net Loss	\$ (7.2)	\$ (5.7)
Loss Per Share	\$ (0.52)	\$ (0.39)
Shares used for computation	13.7	14.5

See accompanying notes to consolidated financial statements.

CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY
Alaska Air Group, Inc.

(In Millions)	Common Stock	Capital in Excess of Par Value	Treasury Stock at Cost	Deferred Compen- sation	Retained Earnings	Total
Balances at December 31, 1996	\$17.2	\$166.8	\$ (62.6)	\$ (2.7)	\$153.8	\$272.5
Net loss for the three months ended March 31, 1997					(5.7)	(5.7)
Stock issued under stock plans	0.1	1.6				1.7
Employee Stock Ownership Plan shares allocated				0.4		0.4
Balances at March 31, 1997	\$17.3	\$168.4	\$ (62.6)	\$ (2.3)	\$148.1	\$268.9

See accompanying notes to consolidated financial statements.

CONSOLIDATED STATEMENT OF CASH FLOWS
Alaska Air Group, Inc.

Three Months Ended March 31 (In Millions)	1996	1997
Cash flows from operating activities:		
Net loss	\$ (7.2)	\$ (5.7)
Adjustments to reconcile net loss to cash:		
Depreciation and amortization	17.1	16.7
Amortization of airframe and engine overhauls	7.6	8.4
Loss (gain) on disposition of assets	0.7	(0.7)
Deferred income taxes	(6.7)	(4.8)
Increase in accounts receivable	(26.6)	(13.0)
Decrease in other current assets	14.1	11.0
Increase in air traffic liability	45.5	46.5
Decrease in other current liabilities	(4.9)	(16.6)
Other-net	4.5	(5.1)
Net cash provided by operating activities	44.1	36.7
Cash flows from investing activities:		
Proceeds from disposition of assets	1.0	2.9
Purchases of marketable securities	(13.4)	(14.6)
Sales and maturities of marketable securities	48.4	7.0
Restricted deposits	2.5	(0.6)
Additions to flight equipment deposits	-	(6.7)
Additions to property and equipment	(20.5)	(32.1)
Net cash provided by (used in) investing activities	18.0	(44.1)
Cash flows from financing activities:		
Proceeds from short-term borrowings	-	28.0
Repayment of short-term borrowings	(65.9)	(47.0)
Proceeds from sale and leaseback transactions	57.4	-
Long-term debt and capital lease payments	(19.7)	(6.4)
Proceeds from issuance of common stock	4.9	1.7
Net cash used in financing activities	(23.3)	(23.7)
Net increase (decrease) in cash and cash equivalents	38.8	(31.1)
Cash and cash equivalents at beginning of year	25.8	49.4
Cash and cash equivalents at end of year	\$64.6	\$18.3
Supplemental disclosure of cash paid (received) during the period for:		
Interest (net of amount capitalized)	\$9.0	\$4.7
Income taxes (refunds)	(0.8)	(4.5)
Noncash investing and financing activities	None	None

See accompanying notes to consolidated financial statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS THAT HAVE CHANGED
SIGNIFICANTLY DURING THE THREE MONTHS ENDED MARCH 31, 1997
Alaska Air Group, Inc.

Airline Financial and Statistical Data

c = cents

Alaska Air Group, Inc.
 Computation of Earnings Per Common Share
 (In thousands, except per share)

EXHIBIT 11

	Three Months Ended	
	March 31,	
	1997	1996
PRIMARY -		
Net income	(\$5,662)	(\$7,185)
Average number of shares outstanding	14,489	13,700
Assumed exercise of stock options reduced by the number of shares purchased with the proceeds from exercise of such options	0	0
Average shares as adjusted	14,489	13,700
Primary earnings per common share	(\$0.39)	(\$0.52)
FULLY DILUTED -		
Net income	(\$5,662)	(\$7,185)
After tax interest on convertible debt	1,867	2,019
Income applicable to common shares	(\$3,795)	(\$5,166)
Average number of shares outstanding	14,489	13,700
Assumed exercise of stock options	201	307
Assumed conversion of 6.5% debentures	6,151	6,151
Assumed conversion of 7.75% debentures	0	381
Assumed conversion of 6.875% debentures	1,608	1,608
Average shares as adjusted	22,449	22,147
Fully diluted earnings per common share	(\$0.17)	(\$0.23)

* Anti-dilutive

<ARTICLE> 5

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THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM ALASKA AIR GROUP INC FIRST QUARTER 1997 FINANCIAL STATEMENTS AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

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