#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

#### FORM 8-K

#### CURRENT REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

April 5, 2016

(Date of earliest event reported)

# ALASKA AIR GROUP, INC.

(Exact Name of Registrant as Specified in Its Charter)

Delaware

(State or Other Jurisdiction of Incorporation)

1-8957

(Commission File Number)

91-1292054 (IRS Employer Identification No.)

19300 International Boulevard, Seattle, Washington

(Address of Principal Executive Offices)

**98188** (Zip Code)

(206) 392-5040

(Registrant's Telephone Number, Including Area Code)

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (*see* General Instruction A.2. below):

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### ITEM 7.01. Regulation FD Disclosure

Pursuant to 17 CFR Part 243 ("Regulation FD"), the Company is submitting information relating to its financial and operational outlook in an Investor Update as attached in Exhibit 99.2.

In accordance with General Instruction B.2 of Form 8-K, the information under this item and Exhibit 99.2 shall not be deemed filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), nor shall such information be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such a filing. This report will not be deemed an admission as to the materiality of any information required to be disclosed solely to satisfy the requirements of Regulation FD.

## ITEM 8.01. Other Events

On April 5, 2016, Alaska Air Group, Inc. issued a press release announcing its March 2016 operational results. The press release is furnished herein as Exhibit 99.1.

#### **ITEM 9.01 Financial Statements and Other Exhibits**

Exhibit 99.1 March 2016 Traffic Press Release dated April 5, 2016 Exhibit 99.2 Investor Update dated April 11, 2016

#### Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ALASKA AIR GROUP, INC. Registrant

Date: April 11, 2016

<u>/s/ Brandon S. Pedersen</u> Brandon S. Pedersen Executive Vice President/Finance and Chief Financial Officer



Media contact: Bobbie Egan Corporate Communications (206) 392-5134 Investor contact: Lavanya Sareen Managing Director, Investor Relations (206) 392-5656

April 5, 2016

### Alaska Air Group Reports March 2016 Operational Results

SEATTLE - Alaska Air Group Inc. (NYSE: ALK) today reported March and year-to-date operational results on a consolidated basis, for its mainline operations operated by subsidiary Alaska Airlines, Inc. (Alaska), and for its regional flying operated by subsidiary Horizon Air Industries, Inc. and third-party regional carriers, SkyWest Airlines and PenAir. Detailed information is provided below.

## AIR GROUP

On a combined basis, Air Group reported a 9.2 percent increase in traffic on a 9.2 percent increase in capacity compared to March 2015. Load factor increased 0.1 points to 86.2 percent. These statistics include flights operated by Alaska, Horizon, and those under third-party capacity purchase agreements.

The following table shows the operational results for March and year-to-date 2016, compared to the prior-year periods:

|   | March |       |         | Year-to-Date |       |           |  |
|---|-------|-------|---------|--------------|-------|-----------|--|
|   | 2016  | 2015  | Change  | 2016         | 2015  | Change    |  |
| Revenue passengers (in thousands)         | 2,892 | 2,713 | 6.6%    | 7,835        | 7,316 | 7.1%      |  |
| Revenue passenger miles RPM (in millions) | 3,165 | 2,899 | 9.2%    | 8,571        | 7,723 | 11.0%     |  |
| Available seat miles ASM (in millions)    | 3,673 | 3,365 | 9.2%    | 10,453       | 9,257 | 12.9%     |  |
| Passenger load factor                     | 86.2% | 86.1% | 0.1 pts | 82.0%        | 83.4% | (1.4) pts |  |

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#### ALASKA AIRLINES - MAINLINE

Alaska reported an 8.1 percent increase in traffic on a 7.7 percent increase in capacity compared to March 2015. Load Factor increased 0.3 points to 86.8 percent. Alaska also reported 86.4 percent of its flights arrived on time in March, compared to the 85.6 percent reported in March 2015.

The following table shows Alaska's operational results for March and year-to-date 2016, compared to the prior-year periods:

|  |       | March |         |       | Year-to-Date |           |  |  |
|--|-------|-------|---------|-------|--------------|-----------|--|--|
|  | 2016  | 2015  | Change  | 2016  | 2015         | Change    |  |  |
| Revenue passengers (in thousands)        | 2,090 | 1,956 | 6.9%    | 5,642 | 5,236        | 7.8%      |  |  |
| RPMs (in millions)                       | 2,845 | 2,633 | 8.1%    | 7,716 | 6,994        | 10.3%     |  |  |
| ASMs (in millions)                       | 3,278 | 3,044 | 7.7%    | 9,354 | 8,347        | 12.1%     |  |  |
| Passenger load factor                    | 86.8% | 86.5% | 0.3 pts | 82.5% | 83.8%        | (1.3) pts |  |  |
| On-time arrivals as reported to U.S. DOT | 86.4% | 85.6% | 0.8 pts | 87.5% | 85.0%        | 2.5 pts   |  |  |

#### **REGIONAL FLYING**

Regional traffic increased 20.8 percent on a 23.0 percent increase in capacity compared to March 2015. Load factor decreased 1.4 points to 80.8 percent.

The following table shows regional operational results for March and year-to-date 2016, compared to the prior-year periods:

|                                   |       | March |           |       | Year-to-Date |           |  |  |
|-----------------------------------|-------|-------|-----------|-------|--------------|-----------|--|--|
|                                   | 2016  | 2015  | Change    | 2016  | 2015         | Change    |  |  |
| Revenue passengers (in thousands) | 802   | 757   | 5.9%      | 2,192 | 2,080        | 5.4%      |  |  |
| RPMs (in millions)                | 320   | 265   | 20.8%     | 855   | 728          | 17.4%     |  |  |
| ASMs (in millions)                | 396   | 322   | 23.0%     | 1,100 | 910          | 20.9%     |  |  |
| Passenger load factor             | 80.8% | 82.2% | (1.4) pts | 77.7% | 80.0%        | (2.3) pts |  |  |

Alaska Airlines, a subsidiary of Alaska Air Group (NYSE: ALK), together with its partner regional airlines, serves more than 100 cities through an expansive network in the Unites States, Canada, Costa Rica and Mexico. For reservations, visit <u>www.alaskaair.com</u>. For more news and information, visit the Alaska Airlines/Horizon Air Newsroom at <u>www.alaskaair.com/newsroom</u>.

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# Investor Update - April 11, 2016

#### Note to Investors

This abbreviated Investor Update is being provided to communicate certain actual first quarter 2016 mainline and consolidated operating statistics. It includes forecasted mainline and consolidated passenger unit revenue (PRASM), total unit revenue (RASM), unit cost excluding fuel (CASMex), estimated economic fuel cost per gallon for the quarter, expected consolidated non-operating income, and first quarter share repurchase information.

Unit revenue, unit cost and other financial forecasts are estimates only. Actual amounts reported may differ and are dependent on our normal quarter-end closing process.

A full Investor Update with information about fuel hedge positions, planned capital expenditures, fleet information, and share repurchase activity will be provided in connection with our first quarter earnings release scheduled for April 21, 2016.

References in this update to "Air Group," "Company," "we," "us," and "our" refer to Alaska Air Group, Inc. and its subsidiaries, unless otherwise specified.

#### Information about Non-GAAP Financial Measures

This update includes forecasted operational and financial information for our mainline and consolidated operations. Our disclosure of operating cost per available seat mile excluding fuel and other items provides us (and may provide investors) with the ability to measure and monitor our performance. The most directly comparable GAAP measure is total operating expense per available seat mile. However, due to the large fluctuations in fuel prices, we are unable to predict total operating expense for any future period with any degree of certainty. In addition, we believe the disclosure of fuel expense on an economic basis is useful to investors in evaluating our ongoing operational performance. Please see the cautionary statement under "Forward-Looking Information."

We are providing unaudited information about fuel price movements and the impact of our hedging program on our financial results. Management believes it is useful to compare results between periods on an "economic basis." *Economic fuel expense* is defined as the raw or "into-plane" fuel cost less any cash we receive from hedge counterparties for hedges that settle during the period, offset by the recognition of premiums originally paid for those hedges that settle during the period. Economic fuel expense more closely approximates the net cash outflow associated with purchasing fuel for our operation.

#### **Forward-Looking Information**

This update contains forward-looking statements subject to the safe harbor protection provided by Section 27A of the Securities Act of 1933, as amended, Section 21E of the Securities Exchange Act of 1934, as amended, and the Private Securities Litigation Reform Act of 1995. These statements relate to future events and involve known and unknown risks and uncertainties that may cause actual outcomes to be materially different from those indicated by any forward-looking statements. For a comprehensive discussion of potential risk factors, see Item 1A of the Company's Annual Report on Form 10-K for the year ended December 31, 2015. Some of these risks include general economic conditions, increases in operating costs including fuel, competition, labor costs and relations, inability to meet cost reduction goals, seasonal fluctuations in our financial results, an aircraft accident, and changes in laws and regulations. All of the forward-looking statements are qualified in their entirety by reference to the risk factors discussed therein. We operate in a continually changing business environment, and new risk factors emerge from time to time. Management cannot predict such new risk factors, nor can it assess the impact, if any, of such new risk factors on our business or events described in any forward-looking statements. We expressly disclaim any obligation to publicly update or revise any forward-looking statements after the date of this report to conform them to actual results. Over time, our actual results, performance or achievements will likely differ from the anticipated results, performance, or achievements that are expressed or implied by our forward-looking statements, and such differences might be significant and materially adverse.

# AIR GROUP - CONSOLIDATED

## **Operating Statistics**

|                                   | Q1 2016 | Change<br>Y-O-Y |
|-----------------------------------|---------|-----------------|
| Revenue passengers (in thousands) | 7,835   | 7.1%            |
| Traffic (RPMs in millions)        | 8,571   | 11.0%           |
| Capacity (ASMs in millions)       | 10,453  | 12.9%           |
| Load factor                       | 82.0%   | (1.4) pts       |

## Forecast Information

|   | Forecast Q1 2016 | Change<br>Y-O-Y | Prior Guida<br>March 10, 2 |             |
|---|------------------|-----------------|----------------------------|-------------|
| Passenger revenue per ASM (cents)                     | 10.79¢ - 10.84¢  | ~(8)%           | N/A                        | N/A         |
| Revenue per ASM (cents)                               | 12.84¢ - 12.89¢  | ~(6)%           | N/A                        | N/A         |
| Cost per ASM excluding fuel and special items (cents) | 8.52¢ - 8.56¢    | ~(1)%           | 8.46¢ - 8.51¢              | ~(1.5)%     |
| Fuel gallons (000,000)                                | 129              | ~ 8.5 %         | 132                        | $\sim 11\%$ |
| Economic fuel cost per gallon <sup>(a)</sup>          | \$1.29           | ~(35)%          | \$1.28                     | ~(35)%      |

<sup>(a)</sup> Our economic fuel cost per gallon estimate for the first quarter includes the following per-gallon assumptions: crude oil cost - 80 cents (\$34 per barrel); refining margin - 29 cents, cost of settled hedges - 3 cents, with the remaining difference due to taxes and other into-plane costs.

# Nonoperating Income

We expect that our consolidated nonoperating income will be approximately \$1.5 million in the first quarter of 2016.

## Stock Repurchase and Share Count

Through April 8, 2016, Air Group has repurchased a total of 1,897,843 shares of its common stock for approximately \$141 million. We expect our weightedaverage basic and diluted share counts will be 124.5 million and 125.5 million, respectively, for the first quarter of 2016.

# ALASKA AIRLINES - MAINLINE

# **Operating Statistics**

|                                   | Q1 2016 | Change<br>Y-O-Y |
|-----------------------------------|---------|-----------------|
| Revenue passengers (in thousands) | 5,642   | 7.8%            |
| Traffic (RPMs in millions)        | 7,716   | 10.3%           |
| Capacity (ASMs in millions)       | 9,354   | 12.1%           |
| Load factor                       | 82.5%   | (1.3) pts       |

# Forecast Information

|   | Forecast Q1 2016 | Change<br>Y-O-Y | Prior Guidance Mar | rch 10, 2016 |
|---|------------------|-----------------|--------------------|--------------|
| Passenger revenue per ASM (cents)                     | 9.86¢ - 9.91¢    | ~ (8.5) %       | N/A                | N/A          |
| Revenue per ASM (cents)                               | 11.95¢ - 12.00¢  | ~(6)%           | N/A                | N/A          |
| Cost per ASM excluding fuel and special items (cents) | 7.49¢ - 7.53¢    | ~(2)%           | 7.48¢ - 7.53¢      | ~(2)%        |
| Fuel gallons (000,000)                                | 113              | ~ 10 %          | 113                | $\sim 10\%$  |
| Economic fuel cost per gallon <sup>(a)</sup>          | \$1.29           | ~(35)%          | \$1.28             | ~(35)%       |

(a) Refer to note<sup>(a)</sup> in the Consolidated forecast section for information on the economic fuel cost per gallon.