UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549 FORM 10-Q

(Mark One)

(X)QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 1996.

OR

()TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 $\,$

For the transition period from \dots to \dots

Commission file number 1-8957

ALASKA AIR GROUP, INC.

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of incorporation or organization)

91-1292054 (I.R.S. Employer Identification No.)

19300 Pacific Highway South, Seattle, Washington 98188 (Address of principal executive offices)

Registrant's telephone number, including area code: (206) 431-7040

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $\,$ X $\,$ No $\,$

APPLICABLE ONLY TO ISSUERS INVOLVED IN BANKRUPTCY PROCEEDINGS DURING THE PRECEDING FIVE YEARS:

Indicate by check mark whether the registrant has filed all documents and reports required to be filed by Sections 12, 13 or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court. Yes_No_

APPLICABLE ONLY TO CORPORATE ISSUERS:

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

The registrant has 13,832,508 common shares, par value \$1.00, outstanding at March 31, 1996.

PART I. FINANCIAL INFORMATION

ITEM 1. Financial Statements

Attached are the following Alaska Air Group, Inc. (the Company or Air Group) unaudited financial statements: (i) consolidated balance sheets as of March 31, 1996 and December 31, 1995; (ii) consolidated statements of income for the three months ended March 31, 1996 and 1995; (iii) consolidated statement of shareholders' equity for the three months ended March 31, 1996; and, (iv) consolidated statements of cash flows for the three months ended March 31, 1996 and 1995. Also attached are the accompanying notes to the Company's consolidated financial statements that have changed significantly during the three months ended March 31, 1996. These statements, which should be read in conjunction with the financial statements in the Company's annual report on Form 10-K for the year ended December 31, 1995, include all adjustments that are, in the opinion of management, necessary for a fair presentation of the results for the interim periods. The adjustments made were of a normal recurring nature.

Air Group is a holding company incorporated in Delaware in 1985. Its principal subsidiaries are Alaska Airlines, Inc. (Alaska) and Horizon Air Industries, Inc. (Horizon).

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION

Results of Operations

First Quarter 1996 Compared with First Quarter 1995 The consolidated net loss for the first quarter of 1996 was \$7.2 million, or \$.52 per share, compared with a net loss of \$16.3 million, or \$1.22 per share, in 1995. The operating loss for the first quarter of 1996 was \$4.5 million compared to an operating loss of \$18.3 million for 1995. The smaller operating loss reflects higher average fares and load factors at both Alaska and Horizon. Airline financial and statistical data is shown following the Air Group financial statements. A discussion of this data follows.

Alaska Airlines Operating revenues increased 20.5% to \$280.4 million. Passenger revenues, which accounted for 87% of total operating revenues, increased 22.6% on an 18.6% rise in passenger traffic. Capacity increased 10%, primarily due to more flying in the Alaska, Arizona and Nevada markets. The load factor increased from 56.4% in 1995 to 60.7% in 1996, and passenger yields rose 3.4% to 11.53 cents in 1996, reflecting an improved balance between supply and demand for air travel on the West Coast.

Freight and mail revenues increased less than 1% as higher freight volumes were offset by lower mail volumes and rates. Other-net revenues rose 17.7% due to increased revenues from travel partners in Alaska's frequent flyer program.

The table below shows the major operating expense elements on a cost per available seat mile (ASM) basis for Alaska for the first quarters of 1996 and 1995.

Alaska Airlines	Operat	ing Expenses	Per ASM (In	Cents)
				용
	1996	1995	Change	Change
Wages and benefits	2.61	2.48	.13	5
Aircraft fuel	1.22	1.04	.18	17
Aircraft maintenance	.39	.37	.02	5
Aircraft rent	1.02	1.05	(.03)	(3)
Commissions	.56	.50	.06	12
Depreciation & amortization	.41	. 46	(.05)	(11)
Landing fees and other rentals	.34	.34		
Other	1.55	1.52	.03	2
Alaska Airlines Total	8.10	7.76	.34	4

Alaska's higher unit costs were primarily due to higher fuel prices, higher wages and benefits per employee, and heavier passenger loads. Significant unit cost changes are discussed below.

Wages and benefits per ASM increased 5% due to higher average wage rates per employee (in part due to longevity increases in labor contracts), and higher expense rates for health insurance and pensions. The number of full-time equivalent employees increased 9%, which was in line with the 10% capacity increase. However, revenue passengers increased 23%, which resulted in a 13% increase in productivity as measured by passengers per employee.

Fuel expense per ASM increased 17%, due to a 14% increase in the price of fuel. Approximately half of the fuel price increase is due to a 4.3 cent Federal excise tax on domestic fuel consumption that began October 1, 1995. Pending legislation in Congress to extend the exemption from this tax has not been acted upon due to the Federal budget impasse.

Commission expense per ASM increased 12% because passenger revenues, upon which commissions are paid, increased 23% or approximately 12 percentage points over the 10% ASM growth.

Depreciation and amortization expense per ASM decreased 11% primarily due to a 6% increase in aircraft utilization.

Other expense per ASM increased 2% primarily due to higher costs related to heavier passenger loads, such as booking fees, communications charges and credit card commissions.

Horizon Air Operating revenues increased 15.4% to \$72.5 million. Passenger revenues, which accounted for 95% of total operating revenues, increased 16.2% on a 12.2% rise in passenger traffic. Capacity increased 9.5% due to the greater use of larger capacity Fokker F-28 jets and Dornier 328 turboprop aircraft. The load factor increased from 57.7% in 1995 to 59.1% in 1996, reflecting a better matching of capacity to demand.

Passenger yields rose 3.6% to 33.02 cents in 1996 due to fare increases and inclement weather that forced some passengers to travel on short notice at higher fares.

Freight and mail revenues increased 8% due to increased capacity, while other-net revenues decreased 11% due to reductions in revenues from providing services to other airlines.

The table below shows the major operating expense elements on a cost per ASM basis for Horizon for the first quarters of 1996 and 1995.

Horizon Air	Operat	ing Expenses	Per ASM (In	Cents)
	1996	1995	Change	Change
Wages and benefits	6.42	6.42		
Aircraft fuel	2.16	1.88	.28	15
Aircraft maintenance	2.81	2.71	.10	4
Aircraft rent	2.43	2.61	(.18)	(7)
Commissions	1.37	1.40	(.03)	(2)
Depreciation & amortization	.80	.68	.12	18
Landing fees and other rentals	.87	.94	(.07)	(7)
Other	3.87	3.96	(.09)	(2)
Horizon Air Total	20.73	20.60	.13	1

Horizon's unit costs increased 1% primarily due to the net effect of higher fuel prices and depreciation on aircraft improvements, offset by efficiencies related to the greater use of higher capacity aircraft

Consolidated Other Income (Expense) Non-operating expense decreased \$2.6 million to \$9.0 million primarily due to lower interest rates on variable debt and smaller average debt balances. Increased interest income earned on higher cash balances was partially offset by a \$.6 million loss on the disposal of three Fairchild Metroliner III aircraft.

Income Tax Credit Accounting standards require the Company to provide for income taxes each quarter based on its estimate of the effective tax rate for the full year. The volatility of air fares and the seasonality of the Company's business make it very difficult to estimate full-year pretax results. In addition, a relatively small change in pretax results can cause a significant change in the effective tax rate due to the magnitude of nondeductible expenses, such as goodwill amortization and employee per diem costs. In estimating the 46.7% tax rate for the first quarter of 1996, the Company considered a variety of factors, including the U.S. federal rate of 35%, estimates of nondeductible expenses and state income taxes, and the 49.1% tax rate used for full year 1995. This rate is evaluated each quarter and adjustments are made if necessary.

Liquidity and Capital Resources The table below presents the major indicators of financial condition and liquidity.

March (In millions, except debt-to	31, 1996 Dee -equity and per	•	Change
Cash and market securities Working capital (deficit) Long-term debt and	\$ 138.9 (62.3)	\$ 135.1 (106.4)	\$ 3.8 44.1
capital lease obligations Shareholders' equity	505.2 210.4	522.4 212.5	(17.2) (2.1)
Book value per common share	\$15.21	\$ 15.67	\$(0.46)
Debt-to-equity	71%:29%	71%:29%	NA

The Company's cash and marketable securities portfolio increased by \$4 million during the first three months of 1996. Operating activities provided \$44 million of cash during this period. Additional cash was provided by the sale and leaseback of two B737-400 aircraft (\$57 million) and proceeds received from the issuance of common stock (\$5 million). Cash was used for the repayment of short-term borrowings (\$66 million), airframe and engine overhauls and other capital expenditures (\$21 million), and the repayment of debt (\$20 million).

The working capital deficit decreased by \$44 million primarily due to the

sale and leaseback of two B737-400 aircraft.

Shareholders' equity decreased only \$2 million in spite of a \$7 million net loss due to the issuance of \$5 million of common stock under stock plans.

PART II. OTHER INFORMATION

ITEM 5. Other Information

The U.S. 10% passenger ticket tax, the 6.25% cargo waybill tax and the \$6 per passenger international departure tax expired on December 31, 1995. Hence, the Company ceased collecting these taxes on January 1, 1996. Management believes that some form of these taxes will likely be reinstated in 1996 on a prospective basis and that it is unlikely that any reinstatement will be retroactive.

During April 1996, Air Group received approximately \$10 million from issuance of 374,000 common shares as a result of management employees exercising investment options at \$27 per share. Air Group could receive another \$51 million and issue 1,900,000 additional common shares if all the investment options were exercised. These events would likely result in a reduction in the working capital deficit, an increase in shareholders' equity and book value per share, a reduction in the debt-to-equity ratio and a modest dilution of earnings per share.

ITEM 6. Exhibits and Reports on Form 8-K

- (a) Exhibit 11 Statement regarding computation of per-share earnings. Exhibit 27 Financial data schedule.
- (b) No reports on Form 8-K were filed during the first quarter of 1996.

Signatures

Pursuant to the requirements of the Securities Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ALASKA AIR GROUP, INC.

Registrant

Date: May 1, 1996

/s/ John F. Kelly John F. Kelly Chairman, President and Chief Executive Officer

/s/ Harry G. Lehr Harry G. Lehr Senior Vice President/Finance (Principal Financial Officer)

CONSOLIDATED BALANCE SHEET Alaska Air Group, Inc.

ASSETS

March 31,	Dec. 31,
1996	1995
\$64.6	\$25.8
74.3	109.3
115.1	88.5
45.7	44.8
55.1	70.0
354.8	338.4
797.4	845.9
222.6	219.1
40.7	40.7
1,060.7	1,105.7
325.3	312.8
735.4	792.9
44.4	44.4
23.8	23.3
20.6	21.1
756.0	814.0
	797.4 222.6 40.7 1,060.7 325.3 735.4 44.4 23.8

Intangible Assets - Subsidiaries	63.1	63.6
Other Assets	89.1	97.4
Total Assets	\$1,263.0	\$1,313.4
See accompanying notes to consolidated financial	statements.	
CONSOLIDATED BALANCE SHEET Alaska Air Group, Inc.		
LIABILITIES AND SHAREHOLDERS' EQUITY		
	March 31,	
(In Millions) Current Liabilities	1996	1995
Accounts payable	\$58.5	\$69.2
Accrued aircraft rent	44.3	44.1
Accrued wages, vacation and payroll taxes	46.8	45.8
Other accrued liabilities	60.3	55.7
Short-term borrowings		65.0
(Interest rate: 1995 - 6.2%) Air traffic liability	169.9	65.9 124.4
Current portion of long-term debt and	100.0	121.1
capital lease obligations	37.3	39.7
Total Current Liabilities	417.1	444.8
Long-Term Debt Capital Lease Obligations	505.2	522.4
Other Liabilities and Credits	303.2	322.4
Deferred income taxes	34.3	41.0
Deferred income	19.9	20.0
Other liabilities	76.1	72.7
	130.3	133.7
Shareholders' Equity Common stock, \$1 par value Authorized: 30,000,000 shares Issued: 1996 - 16,990,582 shares		
1995 - 16,718,684 shares	17.0	16.7
Capital in excess of par value	160.2	155.4
Treasury stock, at cost:		
1996-3,158,074; 1995-3,153,608 shares	(71.9)	
Deferred compensation	(3.5)	(3.6)
Retained earnings	108.6 210.4	115.8 212.5
Total Liab. and Shareholders' Equity	\$1,263.0	
See accompanying notes to consolidated financial	statements.	
CONSOLIDATED STATEMENT OF INCOME		
Alaska Air Group, Inc.		
Three Months Ended March 31 (In Millions except Per share Amounts) Operating Revenues	1996	1995
Passenger	\$312.6	\$259.4
Freight and mail	21.4	21.1
Other - net	17.4	14.1
Total Operating Revenues	351.4	294.6
Operating Expenses Wages and benefits	114.3	99.8
Aircraft fuel	50.5	39.8
Aircraft maintenance	23.5	20.6
Aircraft rent	44.1	41.7
Commissions	23.0	20.3
Depreciation and amortization	17.1	16.9
Landing fees and other rentals Other	15.0 68.4	14.0 60.4
Total Operating Expenses	355.9	312.9
Operating Loss	(4.5)	(18.3)

Other Income (Expense)		
Interest income	2.6	1.4
Interest expense	(11.1)	(13.3)
Loss on disposition of assets	(0.7)	
Other - net	0.2	0.3
	(9.0)	(11.6)
Loss before income tax	(13.5)	(29.9)
Income tax credit	(6.3)	(13.6)
Net Loss	(\$7.2)	(\$16.3)
Loss Per Share	\$(0.52)	\$(1.22)
Shares used for computation	13.7	13.4

See accompanying notes to consolidated financial statements.

CONSOLIDATED STATEMENT OF SHAREHOLDERS' Alaska Air Group, Inc.

\$1 Par Value	Common Stock Capital in Excess of Par Value	Treasury Stock at Cost	Deferred Compen- sation	Retained Earnings	Total
\$16.7	\$155.4	\$(71.8)	\$(3.6)	\$115.8	\$212.5
				(7.2)	(7.2)
0.3	4.8				5.1
		(0.1)			(0.1)
17.0	160.2	(71.9)	0.1	108.6	0.1 210.4
	\$1 Par Value	\$1 Par Excess of Value Par Value \$16.7 \$155.4	Capital in Treasury \$1 Par Excess of Stock Value Par Value at Cost \$16.7 \$155.4 \$(71.8) 0.3 4.8 (0.1)	Capital in Treasury Deferred Excess of Stock Compensation \$1 Par Excess of Stock Compensation \$16.7 \$155.4 \$(71.8) \$(3.6) 0.3 4.8 (0.1)	Capital in Treasury Deferred Compen- Retained Value Par Value at Cost sation Earnings \$16.7 \$155.4 \$(71.8) \$(3.6) \$115.8 0.3 4.8 (0.1)

See accompanying notes to consolidated financial statements.

CONSOLIDATED STATEMENT OF CASH FLOWS Alaska Air Group, Inc.

Alaska Air Group, Inc.		
Three Months Ended March 31 (In Millions)	1996	1995
Cash and cash equivalents at beginning of year	\$25.8	\$11.6
Cash flows from operating activities:		
Net loss	(7.2)	(16.3)
Adjustments to reconcile net loss to cash:		
Depreciation and amortization	17.1	16.9
Amortization of airframe and engine ovhls	7.6	5.5
Loss on disposition of assets	0.7	-
Decrease in deferred income taxes	(6.7)	(11.6)
Increase in accounts receivable	(26.6)	(7.3)
Decrease in other current assets	14.1	2.4
Increase in air traffic liability	45.5	24.3
Increase (decrease) in other current liab.	(4.9)	3.1
Other-net	4.5	(0.6)
Not such musuided by ensembling activities	44.1	16.4
Net cash provided by operating activities Cash flows from investing activities:	44.1	10.4
Proceeds from disposition of assets	1.0	0.1
Purchases of marketable securities	(13.4)	(0.8)
Sales and maturities of marketable securities	48.4	32.9
Restricted deposits	2.5	(0.7)
Additions to property and equipment	(20.5)	(21.5)
madelons to property and equipment	(20.5)	(21.5)
Net cash provided by investing activities	18.0	10.0
Cash flows from financing activities:		
Proceeds from short-term borrowings	_	4.0
Repayment of short-term borrowings	(65.9)	(25.0)
Proceeds from sale and leaseback transactions	57.4	-
Long-term debt and capital lease payments	(19.7)	(12.8)
Proceeds from issuance of common stock	4.9	-
Net cash used in financing activities	(23.3)	(33.8)
Net increase (decrease) in cash and cash equivalents	38.8	(7.4)
Cash and cash equivalents at end of year	64.6	4.2
Supplemental disclosure of cash paid (received) during		1.2
Interest (net of amount capitalized)	9.0	10.7
Income taxes (refunds)	(0.8)	(2.0)
Noncash investing and financing activities	None	None

See accompanying notes to consolidated financial statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS THAT HAVE CHANGED SIGNIFICANTLY DURING THE THREE MONTHS ENDED MARCH 31, 1996 Alaska Air Group, Inc.

Note 1. Commitments (See Note 5 to Consolidated Financial Statements at December 31, 1995)

During the first quarter of 1996, Alaska's lease commitments increased approximately \$96\$ million due to the sale and leaseback of two B737-400 aircraft under 18-1/2-year operating leases.

Airline Financial and Statistical Data

Quarter Ended March 31	n	IIIIIle FIIIdi	iciai and stat	isticai Data		
Quarter Ended March 31	A	laska Airlin			Horizon Ai	
			%			8
Financial Data (in millions): Operating Revenues:	1996	1995	Change	1996	1995	Change
Passenger	\$245.1	\$200.0	22.6	\$69.0	\$59.4	16.2
Freight and mail	18.7	18.6	0.5	2.7	2.5	8.0
Other - net	16.6	14.1	17.7	0.8	0.9	(11.1)
Total Operating Revenues	280.4	232.7	20.5	72.5	62.8	15.4
Operating Expenses:						
Wages and benefits	91.5	79.1	15.7	22.7	20.7	9.7
Aircraft fuel	42.8	33.1	29.3	7.6	6.1	24.6
Aircraft maintenance	13.6	11.9	14.3	9.9	8.8	12.5
Aircraft rent	35.6	33.3	6.9	8.6	8.5	1.2
Commissions	19.6	15.8	24.1	4.9	4.5	8.9
Depreciation and amortization	14.2	14.7	(3.4)	2.8	2.2	27.3
Landing fees and other rentals	11.9	10.9	9.2	3.1	3.1	
Other	54.5	48.1	13.3	13.8	12.7	8.7
Total Operating Expenses	283.7	246.9	14.9	73.4	66.6	10.2
Operating Loss	(3.3)	(14.2)		(0.9)	(3.8)	
Interest income	2.6	1.5				
Interest expense	(8.9)	(10.5)		(0.1)	(0.2)	
Other - net	0.3	0.4		(0.6)		
	(6.0)	(8.6)		(0.7)	(0.2)	
Loss before income tax credit	\$(9.3)	\$(22.8)		\$(1.6)	\$(4.0)	
Operating Statistics:						
Revenue passengers (000)	2,576	2,096	22.9	907	864	5.0
RPM's (000,000)	2,126	1,793	18.6	209	186	12.2
ASM's (000,000)	3,500	3,182	10.0	354	323	9.5
Passenger load factor	60.7%	56.4%	4.3 pts	59.1%	57.7%	1.4 pts
Breakeven load factor	64.2%	64.4%	(0.2)pts	60.0%	62.0%	(2.0)pts
Yield per passenger mile	11.53c	11.15c	3.4	33.02c	31.87c	3.6
Operating expenses per ASM	8.10c	7.76c	4.4	20.73c	20.60c	0.6
Fuel cost per gallon	68.5c	60.1c	14.1	73.6c	64.6c	14.0
Average number of employees	7,297	6,681	9.2	2,840	2,806	1.2
Aircraft utilization(block hours)	10.9	10.4	4.9	7.6	8.1	(5.7)
Operating fleet at period-end	74	72	2.8	62	67	(7.5)

c=cents

		Three Mo Mar
	1996	1995
PRIMARY - Net income	(\$7,185)	(\$16,340)
Average number of shares outstanding Assumed exercise of stock options reduced by the number of shares purchased with	13,700	13,400
the proceeds from exercise of such options	0	0
Average shares as adjusted	13,700	13,400
Earnings (loss) per Common Share	(\$0.52)	(\$1.22)
FULLY DILUTED - Net income After tax interest on convertible debt	(\$7,185) 2,019	(\$16,340) 2,111
Income applicable to common shares	(\$5,166)	(\$14 , 229)
Average number of shares outstanding Assumed exercise of stock options Assumed conversion of 6.5% debentures Assumed conversion of 7.75% debentures Assumed conversion of 6.875% debentures Assumed conversion of 7.25% notes	13,700 307 6,151 381 1,608	13,400 4 0 508 1,608 3,565
Average shares as adjusted	22,147	19,085
Earnings (loss) per Common Share * Anti-dilutive	(\$0.23) *	(\$0.75) *

^{*} Anti-dilutive

<ARTICLE> 5

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THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM ALASKA AIR GROUP INC. FIRST QUARTER 1996 FINANCIAL STATEMENTS AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

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