UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549 FORM 10-K (Mark One) X ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 [NO FEE REQUIRED] For the fiscal year ended December 31, 1996 OR TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 [NO FEE REQUIRED] For the transition period from to Commission File Number 1-8957 ALASKA AIR GROUP, INC. (Exact name of registrant as specified in its charter) Delaware 91-1292054 (State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.) 19300 Pacific Highway South, Seattle, Washington 98188 (Address of Principal Executive Offices) Registrant's telephone number, including area code: (206) 431-7040 Securities registered pursuant to Section 12(b) of the Act: Title of Each Class Name of Each Exchange on Which Registered Common Stock, \$1.00 Par Value New York Stock Exchange Rights to Purchase Series A Participating Preferred Stock New York Stock Exchange 6-1/2% Convertible Senior Debentures Due 2005 New York Stock Exchange 6-7/8% Convertible Subordinated Debentures Due 2014 New York Stock Exchange 10.21% Series B Cumulative

Preferred Stock Due 1997 Unlisted

As of December 31, 1996, common shares outstanding totaled 14,474,731. The aggregate market value of the common shares of Alaska Air Group, Inc. held by nonaffiliates, 14,386,495 shares, was approximately \$302 million (based on the closing price of these shares, \$21.00, on the New York Stock Exchange on such date).

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. (X)

DOCUMENTS TO BE INCORPORATED BY REFERENCE Title of Document Part Hereof Into Which Document to be Incorporated Definitive Proxy Statement Relating to Part III 1997 Annual Meeting of Shareholders

Exhibit Index begins on page 34.

PART I

ITEM 1. BUSINESS

Redeemable

GENERAL INFORMATION

Alaska Air Group, Inc. (Air Group or the Company) is a holding company which was incorporated in Delaware in 1985. Its two principal subsidiaries are Alaska Airlines, Inc. (Alaska) and Horizon Air Industries, Inc. (Horizon). Both subsidiaries operate as airlines. However, each subsidiary's business plan, competition and economic risks differ substantially. Alaska is a major airline, operates an all jet fleet, and its average passenger trip length is 833 miles. Horizon is a regional airline, operates jet and turboprop aircraft, and its average passenger trip is 231 miles. Business segment information is reported in the Notes to Consolidated Financial Statements. The Company's executive offices are located at 19300 Pacific Highway South, Seattle, Washington 98188. The business of the Company is somewhat seasonal. Quarterly operating income tends to peak during the third quarter.

Alaska

Alaska Airlines is an Alaska corporation which was organized in 1932 and incorporated in 1937. Alaska serves 35 cities in six states (Alaska, Washington, Oregon, California, Nevada and Arizona), one city in Canada, Alaska has carried more passengers between Alaska and the U.S. mainland than any other airline. In 1996, Alaska carried 11.8 million passengers. Passenger traffic within Alaska and between Alaska and the U.S. mainland accounted for 26% of Alaska's 1996 revenue passenger miles, West Coast traffic accounted for 66%, the Mexico markets 8% and Russia less than 1%. Based on passenger enplanements, Alaska's leading airports are Seattle, Portland, Anchorage and Los Angeles. Based on revenues, its leading nonstop routes are Seattle-Anchorage, Seattle-Los Angeles and Seattle-San Diego. At December 31, 1996, Alaska's operating fleet consisted of 74 jet aircraft. The majority of Alaska flights and certain Northwest flights are dual-designated in airline computer reservation systems as Alaska Airlines and Northwest Airlines in order to facilitate feed traffic between the two airlines. Alaska Airlines also serves three smaller cities in California, two in Washington, and many small communities in Alaska through code share marketing agreements with local carriers.

Horizon

Horizon, a Washington corporation, began service in 1981 and was acquired by Air Group in 1986. It is the largest regional airline in the Pacific Northwest, and serves 35 cities in five states (Washington, Oregon, Montana, Idaho, and California) and four cities in Canada. In 1996, Horizon carried 3.8 million passengers. Based on passenger enplanements, Horizon's leading airports are Seattle, Portland, Spokane and Boise. Based on revenues, its leading nonstop routes are Seattle-Portland, Seattle-Spokane and Seattle-Boise. At December 31, 1996, Horizon's operating fleet consisted of 15 jet and 47 turboprop aircraft. Horizon flights are listed under the Alaska Airlines designator code in airline computer reservation systems. Most Horizon flights are also dual-designated in these reservation systems as Northwest Airlines and Alaska Airlines. Currently, 30% of Horizon's passengers connect to either Alaska or Northwest.

Alaska and Horizon integrate their flight schedules to provide the best possible service between any two points served by their systems. Both airlines distinguish themselves from competitors by providing a higher level of customer service. The airlines' excellent service in the form of advance seat assignments, a first class section, attention to customer needs, high-quality food and beverage service, well-maintained aircraft and other amenities has been recognized by independent studies and surveys of air travelers. Alaska and Horizon offer competitive fares.

BUSINESS RISKS

The Company's operations and financial results are subject to various uncertainties such as intense competition, volatile fuel prices, a largely unionized labor force, the need to finance large capital expenditures, adverse weather, government regulation and general economic conditions.

Competition

Competition in the air transportation industry is intense. Any domestic air carrier deemed fit by the DOT is allowed to operate scheduled passenger service in the United States. Together, Alaska and Horizon carry 2.3% of all U.S. domestic passenger traffic. Alaska's and Horizon's primary competitors in the West Coast, Arizona and Nevada markets are America West, Delta, Reno Air, Shuttle by United, Southwest Airlines, United and United Express. Alaska also competes with America West, Continental, Delta, Reno Air and United in the Lower 48-to-Alaska market, and with Aeromexico, America West, Delta and Mexicana in its Mexico markets. Some of these competitors are substantially larger than Alaska and Horizon, have greater financial resources and have more extensive route systems. Due to its shorthaul markets, Horizon is also subject to competition from surface transportation, particularly the private automobile. Most major U.S. carriers have developed, independently or in partnership with others, large computerized reservation systems (CRS). Due to contractual requirements imposed by CRSs, most travel agencies contract with a single CRS to sell tickets. Airlines, including Alaska, and Horizon, are charged industry-set fees to have their flight schedules included in the various CRS displays. These systems are currently the predominant means of distributing airline tickets. In order to reduce anti-competitive practices, the DOT regulates the display of all airline schedules and fares. Alaska is exploring alternatives to existing distribution methods.

Fuel

Fuel costs represented 16% of the Company's total operating expenses in 1996. Fuel prices, which can be volatile and are largely outside of the Company's control, can have a significant impact on the Company's operating results. Currently, a one cent change in the fuel price per gallon affects annual fuel costs by approximately \$3.1 million.

Unionized Labor Force

Labor costs represented 32% of the Company's total operating expenses in 1996. Wage rates can have a significant impact on the Company's operating results. At December 31, 1996, labor unions represented 87% of Alaska's and 27% of Horizon's employees. The air transportation industry is regulated under the Railway Labor Act, which vests in the National Mediation Board certain regulatory powers with respect to disputes between airlines and labor unions. The Company cannot predict the outcome of union contract negotiations nor control actions (e.g. work stoppage or slowdown) unions might take to try to influence those negotiations.

Leverage and Future Capital Requirements

The Company, like many airlines, is highly leveraged, which increases the volatility of its earnings. In addition, the Company has an ongoing need to finance new aircraft deliveries and there is no assurance that such financing will be available in sufficient amounts or on acceptable terms. See Item 7 for management's discussion of liquidity and capital resources.

Weather

Unusually adverse weather, as occurred during December 1996 in the Pacific Northwest, can significantly reduce flight operations, resulting in lost revenues and added expenses.

Government Regulation

The Company, like other airlines, is subject to regulation by the Federal Aviation Administration (FAA) and the United States Department of Transportation (DOT). The FAA, under its mandate to ensure aviation safety, has the authority to ground aircraft and to suspend temporarily or revoke permanently the authority of an air carrier or its licensed personnel for failure to comply with Federal Aviation Regulations and to levy civil penalties for such failure. The DOT has the authority to regulate certain airline economic functions including financial and statistical reporting, consumer protection, computerized reservations systems, essential air transportation and international route authority.

OTHER INFORMATION

Frequent Flyer Program

All major airlines have developed frequent flyer programs as a way of increasing passenger loyalty. Alaska's Mileage Plan allows members to earn mileage by flying on Alaska, Horizon and other participating airlines, and by using the services of non-airline partners which include a credit card, telephone companies, hotels and car rental agencies. Alaska is paid by non-airline partners for the miles it credits to member accounts. Alaska has the ability to change the Mileage Plan terms, conditions, partners, mileage credits and award levels.

Mileage can be redeemed for free or discounted travel and for other travel industry awards. Upon accumulating the necessary mileage, members notify Alaska of their award selection Over 70% of the flight awards selected are subject to blackout dates and capacity-controlled seating. Effective in January 1996, all miles will accumulate indefinitely. As of the year end 1995 and 1996, Alaska estimates that 481,000 and 504,000 round trip flight awards could have been redeemed by Mileage Plan members who have mileage credits exceeding the 20,000 mile free round trip domestic ticket award threshold. At December 31, 1996, fewer than 6% of these flight awards were issued and outstanding. For the years 1994, 1995 and 1996, approximately 226,000, 242,000 and 173,000 round trip flight awards were redeemed and flown on Alaska and Horizon. These awards represent approximately 5% for 1994, 7% for 1995, and 4% for 1996, of the total passenger miles flown for each period.

Alaska maintains a liability for its Mileage Plan obligation which is based on its total miles outstanding, less an estimate for miles which will never be redeemed. The net miles outstanding are allocated between those credited for travel on Alaska, Horizon or other airline partners and those credited for using the services of non-airline partners. Miles credited for travel on Alaska, Horizon or other airline partners are accrued at Alaska's incremental cost of providing the air travel. The incremental cost includes the cost of meals, fuel, reservations and insurance. The incremental cost does not include a contribution to overhead, aircraft cost or profit. A portion of the proceeds received from non-airline partners is also deferred. At December 31, 1995 and 1996, the total liability for miles outstanding was \$17.5 million and \$17.3 million, respectively.

Employees

Alaska had 8,406 active full-time and part-time employees at December 31, 1996. The following is a summary of Alaska's union contracts as of December 31, 1996:

Union International Association of Machinists and Aerospace Workers	Employee Group Mechanic, Rampservice and related classifications	Number of Employees 1,776	Contract Status Amendable 9/1/97
herebyees herhore	Clerical, Office and Passenger Service	2,995	Amendable 5/20/99
Air Line Pilots Association Internation	Pilots al	1,043	Amendable 12/1/97
Association of Flight Attendants	Flight Attendants	1,452	Amendable 3/14/99
Mexico Workers Association of Air Transport	Mexico Airport Personnel	63	Amendable 4/1/97
Transport Workers Union of America	Dispatchers	16	Amendable 2/9/02

Horizon had 3,011 active full-time and part-time employees at December 31, 1996. The following is a summary of Horizon's union contracts as of December 31, 1996:

		Number of	
Union Transport Workers Union of America	Employee Group Mechanics and related classificatio	Employees 435 ns	Contract Status Amendable 4/24/98
	Dispatchers	29	Amendable 5/10/97
Association of Flight Attendants	Flight Attendants	312	Amendable 6/15/96 Mediation requested
National Automobile, Aerospace, Trans- portation and General	Station personnel in Canada Workers	31	Amendable 12/21/97

International Routes

International operating authority is subject to bilateral agreements between the United States and the respective countries. The countries establish the number of carriers to provide service, approve the carriers selected to provide such service and the size of aircraft to be used. The DOT reviews the carriers authorized under bilateral agreements every five years. Beginning in February 1997, under the U.S.-Canada "open skies" agreement, all U.S. and Canadian carriers will be able to operate between U.S. and Canadian cities (except for Toronto), subject to availability of landing slots. Alaska's authorities to serve its various Mexico and Russia destinations are to be reviewed during 1997-2002 and 1998-2001, respectively. The Company expects to be granted authority to continue to operate its international routes. Selected Quarterly Consolidated Financial Information (Unaudited)

	1st (1995	Quarter 1996	2nd 1995	Quarter 1996	3rd 1995	Quarter 1996	4th Q 1995	uarter 1996
			(in mil	lions, e	xcept pe	r share)		
Operating revenues	\$294.6	\$351.4	\$362.2	\$416.7	\$419.6	\$464.9	\$341.1	\$359.2
Operating								
income (loss)	(18.3)	(5.2)	23.8	39.6	61.9	63.0	8.3	(8.4)
Net income (loss) (16.3)	(7.2)	7.0	18.0	27.4	32.8	(.8)	(5.6)
Earnings (loss)	per share	e:						
Primary Fully diluted	(1.22)	(0.52) *	0.52 0.48	1.24 0.88	2.01 1.30	2.25 1.53	(0.06) *	(0.38)

* Anti-dilutive

The amounts shown for operating income for the second, third and fourth quarters of 1995 and for the first and second quarters of 1996 differ from those previously reported due to the reclassification (in accordance with new Financial Accounting Standard 121) of gain or loss on sale of assets from nonoperating to operating income. The total of the amounts shown as quarterly earnings per share may differ from the amount shown on the Consolidated Statement of Income because the annual computation is made separately and is based upon average number of shares and equivalent shares outstanding for the year.

ITEM 2. PROPERTIES

Aircraft

The following table describes the aircraft operated and their average age at December 31, 1996.

Aircraft Type	Passenger Capacity	Owned	Leased	Total	Average Age in Years
Alaska Airlines					
Boeing 737-200C	111	6	2	8	16.4
Boeing 737-400	140	3	21	24	3.4
McDonnell Douglas	MD-80 140	14	28	42	7.6
		23	51	74	7.2
Horizon					
Fairchild Metrolin	er III 18		14	14	10.0
Dornier 328	31		10	10	2.0
de Havilland Dash	8 37		23	23	8.5
Fokker F-28	62-69	4	11	15	19.8
		4	58	62	10.5

Part II, Item 7, "Management's Discussion and Analysis of Results of Operations and Financial Condition," discusses future orders and options for additional aircraft.

Eleven of the 23 aircraft owned by Alaska as of December 31, 1996 are subject to liens securing long-term debt. Alaska's leased B737-200C, B737-400 and MD-80 aircraft have lease expiration dates between 1997 and 1999, 2002 and 2014, and 1997 and 2013, respectively. Horizon's leased Fairchild Metroliner III, Dornier 328, de Havilland Dash 8 and Fokker F-28 aircraft have expiration dates between 1997 and 2001, 2008 and 2011, 1999 and 2006, and 1997 and 2001, respectively. However, as part of its fleet standardization plan, Horizon expects to return to the lessors all of the leased Dorniers during 1997 and all of the Metroliners by the end of 1998. Alaska and Horizon have the option to extend most of the leases for additional periods, or the right to purchase the aircraft at the end of the lease term, usually at the then fair market value of the aircraft. For information regarding obligations under capital leases and long-term operating leases, see Notes to Consolidated Financial Statements.

Special noise ordinances or agreements restrict the type of aircraft, the timing and the number of flights operated by Alaska and other air carriers at four Los Angeles area airports plus San Diego, Palm Springs, San Francisco and Seattle. Alaska's only Stage II aircraft (under the Airport Noise and Capacity Act of 1990) are eight Boeing 737-200Cs, and the Company plans to modify these aircraft in 1997-1999 to meet applicable noise

requirements.

Ground Facilities and Services

Alaska and Horizon lease ticket counters, gates, cargo and baggage, office space and other support areas at the majority of the airports they serve. Alaska also owns terminal buildings at various Alaska cities.

Alaska has centralized operations in several buildings located at or near Seattle-Tacoma International Airport (Sea-Tac) in Seattle, Washington. The owned buildings, including land unless located on leased airport property, include: a three-bay hangar facility with maintenance shops; a flight operations and training center; an air cargo facility; a reservation and office facility; a four-story office building; its corporate headquarters; and two storage warehouses. Alaska also leases a two-bay hangar/office facility at Sea-Tac.

Alaska's other major facilities include: its Anchorage regional headquarters building and Phoenix reservations center; a leased two-bay maintenance facility in Oakland; and a leased hangar/office facility in Anchorage. A new \$8 million air cargo facility is under construction in Anchorage and is expected to be completed in mid-1998.

Horizon owns its Seattle corporate headquarters building and leases maintenance facilities at the Portland and Boise airports.

ITEM 3. LEGAL PROCEEDINGS

In October 1991, Alaska gave notice of termination of its code sharing and frequent flyer relationship with MarkAir, an airline based in the state of Alaska. Both companies have filed suit against one another in connection with that termination alleging breach of contract and other causes of action under state law. In addition, MarkAir claimed that the termination was in violation of Federal Antitrust Laws. In June 1992, MarkAir filed for protection under Chapter 11 of the U.S. Bankruptcy Code. In December 1993, MarkAir dismissed all antitrust claims against the Company. Discovery continues in a related Alaska state court case pertaining to breach of contract and other state law claims.

In August 1996, Horizon gave notice of termination of its aircraft leases and purchase agreement with Dornier, a German aircraft manufacturer, because Dornier failed to meet certain contractual conditions. In late 1996, after attempts to renegotiate the agreement and resolve the problems failed, Horizon exercised its right to terminate the agreements and returned two of the 12 leased aircraft. Horizon intends to return the remaining 10 aircraft during 1997. Dornier disputes Horizon's right to return the aircraft. The purchase agreement requires the arbitration of disputes. Horizon has filed its petition for arbitration, and Dornier has filed an answer.

The Company believes the ultimate resolution of the above legal proceedings will not result in a material adverse impact on the financial position or results of operations of the Company.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS None. EXECUTIVE OFFICERS OF THE REGISTRANT

The executive officers of Alaska Air Group, Inc., their positions and their respective ages (as of March 1, 1997) are as follows:						
Name	Position	Age	Officer Since			
John F. Kelly	Chairman, President and Chief Executive Officer of Alaska Air Group, Inc. and Alaska Airlines, Inc.	52	1981			
Harry G. Lehr	Senior Vice President/Finance of Alaska Air Group, Inc. and Alaska Airlines, Inc.	55	1986			
Steven G. Hamilton	Vice President/Legal and General Counsel of Alaska Air Group, Inc. and Alaska Airlines, Inc.	56	1988			

Keith Loveless	Corporate Secretary and Associate 40	1996
	General Counsel of Alaska Air	
	Group, Inc. and Alaska Airlines, Inc.	

The above officers have been employed as officers of Air Group or its subsidiary, Alaska Airlines, for more than five years except for Keith Loveless, who was elected as Corporate Secretary in 1996. Mr. Loveless joined the Alaska Airlines legal department in 1986 and will continue to hold his current position as associate general counsel of Alaska Airlines, a post he has held since 1993.

ITEM 5. MARKET FOR THE REGISTRANT'S COMMON STOCK AND RELATED STOCKHOLDER MATTERS

As of December 31, 1996, there were 14,474,731 shares of common stock issued and outstanding and 5,232 shareholders of record. The Company also held 2,748,550 treasury shares at a cost of \$62.6 million. The Company has not paid dividends on the common stock since 1992. Air Group's common stock is listed on the New York Stock Exchange (symbol: ALK).

The following table shows the trading range of Alaska Air Group common stock on the New York Stock Exchange for 1995 and 1996.

	19	995	1996
	High	Low	High Low
First Quarter	16-3/4	13-1/2	27-3/4 15-7/8
Second Quarter	18-3/8	14-1/2	30-3/4 24-1/4
Third Quarter	21-3/8	14-3/8	28-1/8 19-1/8
Fourth Quarter	18-7/8	13-5/8	25-1/8 20-5/8

ITEM 6. SELECTED CONSOLIDATED FINANCIAL AND OPERATING DATA

	1992	1993	1994	1995	1996
Consolidated Financial Data:					
Year Ended December 31 (in millions, exc	ept per share	e amounts):			
Operating Revenues	\$1,115.4	\$1,128.3	\$1,315.6	\$1,417.5	\$1,592.2
Operating Expenses	1,210.2	1,145.1	1,241.6	1,341.8	1,503.2
Operating Income (Loss)	(94.8)	(16.8)	74.0	75.7	1,303.2
Nonoperating expense, net (a)	(30.9)	(29.0)	(33.0)	(41.7)	(24.7)
Income (loss) before income tax	(30.9)	(29.0)	(33.0)	(41./)	(24.7)
and accounting change	(125.7)	(45.8)	41.0	34.0	64.3
Net Income (Loss)	\$ (84.8)	\$(30.9)	\$22.5	\$17.3	\$38.0
Net income (Loss)	Ş(84.8)	\$(30.9)	\$ZZ.J	\$1/ . 3	\$38.U
Average primary shares outstanding	13.3	13.3	13.4	13.5	14.3
Primary earnings (loss) per share (b)	\$(6.87)	\$(2.51)	\$1.68	\$1.28	\$2.65
Fully diluted earnings (loss) per share	(c)	(c)	1.62	1.26	2.05
Cash dividends per share	0				-
At End of Period (in millions, except ra	tio):				
Total assets	\$1,208.4	\$1,135.0	\$1,315.8	\$1,313.4	\$1,311.4
Long-term debt and capital leases	487.8	525.4	589.9	522.4	404.1
Redeemable preferred stock	61.2				-
Shareholders' equity	196.7	166.8	191.3	212.5	272.5
Ratio of earnings to fixed charges	(d)	(d)	1.36	1.28	1.57
Alaska Airlines Operating Data:					
Revenue passengers (000)	6,249	6,438	8,958	10,140	11,805
Revenue passenger miles (RPM) (000,000)	5,537	5,514	7,587	8,584	9,831
Available seat miles (ASM) (000,000)	9,617	9,426	12,082	13,885	14,904
Revenue passenger load factor	57.6%	58.5%	62.8%	61.8%	66.0%
Yield per passenger mile	14.50c	14.32c	12.20c	11.59c	11.67c
Operating revenues per ASM	9.44c	9.62c	8.79c	8.23c	8.70c
Operating expenses per ASM	10.49c	9.88c	8.27c	7.71c	8.10c
Average full-time equivalent employees	6,514	6,191	6,486	6,993	7,652
Horizon Air Operating Data:					
Revenue passengers (000)	2,381	2,752	3,482	3,796	3,753
Revenue passenger miles (RPM) (000,000)	486	560	733	841	867
Available seat miles (ASM) (000,000)	905	986	1,165	1,414	1,462
Revenue passenger load factor	53.7%	56.8%	62.9%	59.5%	59.3%
Yield per passenger mile	40.69c	37.93c	33.35c	31.48c	33.14c
Operating revenues per ASM	23.00c	22.65c	22.06c	19.77c	20.61c
Operating expenses per ASM	22.19c	21.76c	20.95c	19.47c	20.60c
Average full-time equivalent employees	2,152	2,267	2,557	2,864	2,891

for 1992, 1993, 1994, 1995, and 1996, respectively.

- (b) For 1992, primary earnings per share includes (\$.34) for the \$4.6 million cumulative effect of the postretirement benefits accounting change as of January 1, 1992.
- (c) Anti-dilutive.

(d) For 1992 and1993, earnings are inadequate to cover fixed charges by \$142.1 million and \$50.0 million, respectively.

c = cents

Alaska Airlines Financial and Statistical Data

Financial Data (in millions): 1996 1995 Change 1996 1995 Change Operating Revenues: Passenger \$254.8 \$237.3 7.4 \$1,146.8 \$994.7 15.3 Preight and mail 19.3 20.5 (5.9) 82.7 84.1 (1.7) Other - net 18.4 16.0 15.0 67.8 63.5 6.8 Total Operating Revenues 292.5 273.8 6.8 1,297.3 1,142.3 13.6
Passenger \$254.8 \$237.3 7.4 \$1,146.8 \$994.7 15.3 Freight and mail 19.3 20.5 (5.9) 82.7 84.1 (1.7) Other - net 18.4 16.0 15.0 67.8 63.5 6.8
Freight and mail 19.3 20.5 (5.9) 82.7 84.1 (1.7) Other - net 18.4 16.0 15.0 67.8 63.5 6.8
Other - net 18.4 16.0 15.0 67.8 63.5 6.8
Total Operating Revenues 292.5 273.8 6.8 1,297.3 1,142.3 13.6
Operating Expenses:
Wages and benefits 96.8 83.9 15.4 383.6 342.2 12.1
Employee profit sharing (6.7) 0.0 NM 0.9 0.0 NM
Aircraft fuel 51.5 42.1 22.3 200.5 153.6 30.5
Aircraft maintenance 16.3 9.9 64.6 57.1 45.2 26.3
Aircraft rent 37.6 35.1 7.1 146.0 137.7 6.0
Commissions 19.7 18.1 8.8 88.7 75.3 17.8
Depreciation and amortization 13.6 14.3 (4.9) 55.9 58.2 (4.0)
Loss (gain) on sale of assets (5.7) (1.3) NM (9.3) 0.1 NM
Landing fees and other rentals 12.4 10.4 19.2 49.9 45.5 9.7
Other 58.0 52.8 9.8 234.0 212.2 10.3
Total Operating Expenses 293.5 265.3 10.6 1,207.3 1,070.0 12.8
Operating Income (Loss) (1.0) 8.5 NM 90.0 72.3 24.5
Interest income 3.1 3.2 11.5 10.3
Interest expense (6.1) (9.6) (29.7) (40.3)
Interest capitalized 0.6 0.0 0.6 0.0
Other - net 1.3 0.4 2.1 1.6
(1.1) (6.0) (15.5) (28.4)
Income Before Income Tax \$ (2.1) \$2.5 \$74.5 \$43.9
Operating Statistics:
Revenue passengers (000) 2,804 2,592 8.2 11,805 10,140 16.4
RPMs (000,000) 2,307 2,119 8.9 9,831 8,584 14.5
ASMs (000,000) 3,495 3,373 3.6 14,904 13,885 7.3
Passenger load factor 66.0% 62.8% 3.2 pts 66.0% 61.8% 4.2 pts
Breakeven load factor 69.3% 63.4% 5.9 pts 62.4% 59.4% 3.0 pts
Yield per passenger mile 11.04c 11.20c (1.4) 11.67c 11.59c 0.7
Operating revenue per ASM 8.37c 8.12c 3.1 8.70c 8.23c 5.8
Operating expenses per ASM 8.40c 7.87c 6.8 8.10c 7.71c 5.1
Fuel cost per gallon 80.7c 69.5c 16.0 75.2c 62.9c 19.6
Average number of employees 7,923 7,141 11.0 7,652 6,993 9.4
Aircraft utilization (block hours) 10.8 10.4 3.9 11.3 10.8 4.4
Operating fleet at period-end 74 74 0.0 74 74 0.0 № = Not Meaningful
c = cents

Horizon Air Financial and Statistical Data

	Quarter Ended December 31			Year Ended December 31		
Financial Data (in millions):	1996	1995	% Change	1996	1995	% Change
Operating Revenues:						
Passenger	\$64.7	\$64.6	0.2	\$287.3	\$264.6	8.6
Freight and mail	2.8	2.9	(3.4)	11.2	11.1	0.9
Other - net	0.7	1.2	(41.7)	2.8	3.8	(26.3)
Total Operating Revenues	68.2	68.7	(0.7)	301.3	279.5	7.8
Operating Expenses:						
Wages and benefits	23.3	21.4	8.9	92.5	85.7	7.9
Employee profit sharing	(0.7)	0.0	NM	0.0	0.0	NM
Aircraft fuel	9.3	7.6	22.4	33.7	27.6	22.1
Aircraft maintenance	10.8	8.2	31.7	41.7	34.0	22.6
Aircraft rent	9.0	8.6	4.7	35.3	34.4	2.6
Commissions	4.4	4.4	0.0	19.2	18.9	1.6
Depreciation and amortization	2.9	3.1	(6.5)	11.4	9.9	15.2
Loss (gain) on sale of assets	(0.6)	0.0	NM	0.2	0.0	NM
Landing fees and other rentals	3.2	2.8	14.3	12.9	12.6	2.4
Other	13.7	12.6	8.7	54.3	52.2	4.0
Total Operating Expenses	75.3	68.7	9.6	301.2	275.3	9.4
Operating Income (Loss)	(7.1)	0.0	NM	0.1	4.2	(97.6)

Interest income	0.2	0.4		0.3	0.4		
Interest expense	(0.3)	0.0		(0.9)	(0.6)		
Interest capitalized	0.3	0.2		0.4	0.2		
Other - net	0.1	(0.0)		0.4	(0.0)		
oener nee	0.3	0.6		0.2	0.0		
	0.5	0.0		0.2	0.0		
Income (Loss) Before Income Tax	\$(6.8)	\$0.6		\$0.3	\$4.2		
Operating Statistics:							
Revenue passengers (000)	903	928	(2.6)	3,753	3,796	(1.1)	
RPMs (000,000)	211	209	0.7	867	841	3.1	
ASMs (000,000)	365	344	6.2	1,462	1,414	3.4	
Passenger load factor	57.8%	60.9%	(3.1)pts	59.3%	59.5%	(0.2)pts	
Breakeven load factor	65.4%	60.7%	4.7 pts	59.3%	58.5%	0.8 pts	
Yield per passenger mile	30.71c	30.87c	(0.5)	33.14c	31.48c	5.3	
Operating revenue per ASM	18.70c	19.97c	(6.4)	20.61c	19.77c	4.2	
Operating expenses per ASM	20.64c	19.97c	3.4	20.60c	19.47c	5.8	
Fuel cost per gallon	84.4c	74.9c	12.7	78.9c	66.9c	18.0	
Average number of employees	2,947	2,803	5.1	2,891	2,864	0.9	
Aircraft utilization (block hours)	7.3	7.4	(1.6)	7.7	7.9	(3.1)	
Operating fleet at period-end	62	67	(7.5)	62	67	(7.5)	
NM = Not Meaningful							

c = cents

ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION

Industry Conditions

During the last several years the character of competition has changed on the West Coast due to the purchase of Morris Air by Southwest Airlines and the start-up of Shuttle by United. Low air fares are now a permanent part of the fare structure on the West Coast. During 1995, MarkAir (a significant competitor in the Alaska marketplace since 1992) ceased operations and Reno Air began flying to Alaska. During 1996, America West began flying to Alaska and United ceased flying from Seattle to Alaska.

The U.S. 10% passenger ticket tax, the 6.25% cargo waybill tax and the \$6 per passenger international departure tax expired on December 31, 1995, and were all reinstated effective August 27, 1996. These taxes expired on December 31, 1996. Management believes that some form of these taxes will likely be reinstated in 1997 and that it is unlikely that any reinstatement will be retroactive. The seven largest U.S. airlines have proposed a user fee to replace the 10% passenger ticket tax. The U.S. General Accounting Office has determined that the proposed user fee would benefit the seven largest airlines at the expense of smaller airlines. The Company is opposed to the proposed user fee because it would effectively transfer hundreds of millions of dollars of operating costs to smaller airlines, such as Alaska and Horizon.

During 1996, fuel prices increased significantly for the Company and most of its competitors (approximately 20% or 12 cents per gallon for Alaska Airlines).

RESULTS OF OPERATIONS

1996 Compared with 1995 Consolidated net income in 1996 was \$38.0 million, or \$2.65 per share (primary) and \$2.05 per share (fully diluted), compared with net income of \$17.3 million, or \$1.28 per share (primary) and \$1.26 per share (fully diluted) in 1995. Consolidated operating income was \$89.0 million in 1996 compared to \$75.7 million in 1995. Alaska's operating income improved by \$17.7 million, but it was offset by lower operating results at Horizon. A discussion of operating results for the two airlines follows.

Alaska Airlines Operating income increased 24.5% to \$90.0 million, resulting in a 6.9% operating margin as compared to a 6.3% margin in 1995. Operating income increased in each of the first three quarters, but decreased in the fourth quarter as a result of higher fuel prices, canceled flights due to extreme weather during the last week of December, and matching of competitor's lower fares. 1996 operating revenue per available seat mile (RASM) increased 5.8% to 8.70 cents while operating expenses per available seat mile increased 5.1% to 8.10 cents.

The increase in RASM was primarily due to a 4.2 point improvement in system passenger load factor. The Pacific Northwest to the Bay Area and to Southern California markets (which compose half of the system) experienced a 6.8 point increase in load factor. Changes in passenger yield varied from a 3.4% increase in the first quarter to a 1.4% decrease in the fourth quarter, resulting in a slight increase of 0.7% for the full year. Increased yield in the first half of 1996 is believed to be due in part to the absence of the 10% passenger transportation tax. Decreased yield in

the second half of 1996 was due to lower fares in the Seattle-Anchorage and Mexico markets.

Freight and mail revenues decreased 1.7% reflecting increased competition in the Alaska markets. Other-net revenues rose 6.8% primarily due to increased revenues from partners in Alaska's frequent flyer program.

The table below shows the major operating expense elements on a cost per available seat mile (ASM) basis in 1995 and 1996.

% Change

Alaska Airlines Operating Expenses Per ASM (In Cents) 1995 1996 Change

	1000	± 2 2 0	onunge	o onunge
Wages and benefits	2.46	2.57	.11	4
Employee profit sharing		.01	.01	NM
Aircraft fuel	1.11	1.35	.24	22
Aircraft maintenance	.33	.38	.05	15
Aircraft rent	.99	.98	(.01)	(1)
Commissions	.54	.59	.05	9
Depreciation & amortization	.42	.38	(.04)	(10)
Loss (gain) on sale of assets		(.06)	(.06)	NM
Landing fees and other rentals	.33	.33		
Other	1.53	1.57	.04	3
Alaska Airlines Total	7.71	8.10	.39	5
NM = Not Meaningful				

Alaska's higher unit costs were largely due to higher fuel prices and heavier passenger loads. Significant unit cost changes are discussed below.

Revenue passengers increased 16.4%. Employees increased 9% primarily due to increases in reservation and customer service employees. Wages and benefits per employee (excluding profit sharing) increased 2.5% due to annual wage increases and a higher cost of fringe benefits, offset by lower wages for new hires. The net effect was that wages and benefits increased more than ASMs, resulting in a 4% increase in cost per ASM.

Fuel expense per ASM increased 22%, due to a 20% increase in the price of fuel. Approximately one fourth of the 12.3 cent fuel price increase was due to a 4.3 cent Federal excise tax on domestic fuel consumption that began October 1, 1995. Currently, a 1 cent change in fuel prices affects annual fuel costs by approximately \$2.7 million.

Maintenance expense per ASM increased 15% primarily due to higher amortization of major airframe and engine overhaul costs. Commission expense per ASM increased 9% because passenger revenues, upon which commissions are paid, increased more than ASM growth. Commission expense as a percentage of passenger revenue was 7.7% in 1996 versus 7.6% in 1995.

Depreciation and amortization expense per ASM decreased 10% primarily due to the sale (and leaseback) of two aircraft in early 1996 and a 4% increase in aircraft utilization.

The gain on sale of assets in 1996 is primarily due to the sale of three jet aircraft. A new accounting standard requires that gains or losses on long-lived assets be included in operating income.

Horizon Air Operating income decreased 98% to \$0.1 million, resulting in a 0.0% operating margin as compared to a 1.5% margin in 1995. The decrease was primarily attributable to the fourth quarter, which was negatively impacted by adverse weather, increased competition, higher than normal maintenance expense and costs associated with transitioning to a simplified fleet. For 1996, operating revenue per available seat mile (RASM) increased 4.2% to 20.61 cents while operating expenses per available seat mile increased 5.8% to 20.60 cents.

The increase in RASM was primarily due to a 5.3% increase in passenger yield. Changes in passenger yield varied from an 8.9% increase in the second quarter to a 0.5% decrease in the fourth quarter, resulting in a 5.3% increase for the full year. Increased yields in the first three quarters of 1996 are believed to be due in part to the absence of the 10% passenger transportation tax. Yields were also favorably impacted by reduced flying in the lower-yield Seattle-Spokane and Portland-Spokane markets. The system passenger load factor decreased 0.2 points due to a shift in flying from high load factor markets like Seattle-Spokane to low load factor new markets like Seattle-Edmonton.

Freight and mail revenues increased 0.9% due to increased capacity, while other-net revenues decreased 26.3\% due to reductions in revenues from providing services to other airlines.

The table below shows the major operating expense elements on a cost per ASM basis for Horizon in 1995 and 1996.

Horizon Air Operating Expenses Per ASM (In Cents)

	1995	1996	Change	% Change
Wages and benefits	6.06	6.33	.27	4
Aircraft fuel	1.95	2.30	.35	18
Aircraft maintenance	2.41	2.85	.44	18
Aircraft rent	2.44	2.41	(.03)	(1)
Commissions	1.34	1.31	(.03)	(2)
Depreciation & amortization	.70	.78	.08	11
Loss on sale of assets		.01	.01	NM
Landing fees and other rentals	.89	.88	(.01)	(1)
Other	3.68	3.73	.05	1
Horizon Air Total	19.47	20.60	1.13	6
NM = Not Meaningful				

Horizon's unit costs increased 6% primarily due to: (a) higher wage rates and fringe benefits costs; (b) 18% higher fuel prices; (c) increased maintenance expense on Dash 8 aircraft; and (d) higher overhaul expense on leased aircraft that will be returned to lessors earlier than originally planned.

Consolidated Other Income (Expense) Non-operating expense decreased from \$41.7 million to \$24.7 million primarily due to lower interest rates on variable debt and smaller average debt balances. In addition, 1995 included a \$2.2 million write-off of capitalized debt issuance costs for the 7-1/4% zero coupon notes that were redeemed in August 1995.

1995 Compared with 1994 Consolidated net income in 1995 was \$17.3 million, or \$1.28 per share (primary) and \$1.26 per share (fully diluted), compared with net income of \$22.5 million, or \$1.68 per share (primary) and \$1.62 per share (fully diluted) in 1994. Consolidated operating income was \$75.7 million compared to \$74.0 million in 1994. Alaska's operating income improved by \$10.4 million, but it was offset by significantly lower operating results at Horizon

Alaska Airlines Operating income increased 16.8% to \$72.3 million, resulting in a 6.3% operating margin as compared to a 5.8% margin in 1994. Operating revenue per available seat mile (RASM) decreased 6.4% to 8.23 cents while operating expenses per available seat mile decreased 6.8% to 7.71 cents. The decrease in RASM was primarily due to a 5.0% decrease in passenger yield, reflecting increased competition on the West Coast. Lower unit costs were due to improved employee productivity and a 5% increase in average daily aircraft utilization.

Horizon Air Operating income decreased 67.1% to \$4.2 million, resulting in a 1.5% operating margin as compared to a 5.0% margin in 1994. Operating revenue per available seat mile (RASM) decreased 10.4% to 19.77 cents while operating expenses per available seat mile decreased 7.1% to 19.47 cents. The decrease in RASM was due to a 5.6% decrease in passenger yield (reflecting increased competition and longer passenger trips), and a 3.4 point drop in passenger load factor. Lower unit costs were due to greater use of higher capacity aircraft, no employee profit sharing in 1995 and cost reduction efforts.

Consolidated Other Income (Expense) Non-operating expense increased from \$33.0 million to \$41.7 million primarily due to higher interest rates on variable debt and larger average debt balances. In addition, 1995 included more debt issuance expense, fewer vendor credits and lower gains on debt retirements than in 1994.

LIQUIDITY AND CAPITAL RESOURCES The table below presents the major indicators of financial condition and liquidity.

Dec. 31, 1995 Dec. 31, 1996 Change (In millions, except debt-to-equity and per share amounts)

Cash and marketable securities	\$135.1	\$101.8	\$ (33.3)
Working capital (deficit)	(106.4)	(185.6)	(79.2)

Long-term	debt			
and capit	al lease obligations	522.4	404.1	(118.3)
Shareholde	ers' equity	212.5	272.5	60.0
Book value	e per common share	\$15.67	\$ 18.83	\$ 3.16
Debt-to-ed	quity	718:298	60%:40%	NA

1996 Financial Changes The Company's cash and marketable securities portfolio decreased by \$33 million during 1996. Operating activities provided \$223 million of cash in 1996. Additional cash was provided by the sale and leaseback of three B737-400 aircraft (\$86 million), the sale of three MD-80 aircraft (\$52 million) and proceeds received from the issuance of common stock (\$21 million). Cash was used for the purchase of two new MD-83 aircraft, two used B737-400 aircraft, two previously leased B737-200Cs, airframe and engine overhauls and other capital expenditures (\$209 million), and aircraft purchase deposits (\$61 million). Cash was also used to repay net short-term borrowings (\$19 million), and \$134 million of longterm debt (including \$100 million repaid early).

Like most airlines, the Company has a working capital deficit. The existence of a working capital deficit has not in the past impaired the Company's ability to meet its obligations as they become due and it is not expected to do so in the future.

Shareholders' equity increased by \$60 million primarily due to net income of \$38 million and the issuance of \$21 million of common stock under stock plans. These factors, combined with the early repayment of debt, increased equity to 40% of capital, an improvement of 11 percentage points.

Financing Arrangements During 1996, Alaska sold and leased back three B737-400 aircraft for approximately 18 years, and replaced its \$75 million credit facility with a \$125 million credit facility with substantially the same terms and conditions.

Commitments During 1996, Alaska's lease commitments increased approximately \$141 million due to the sale and leaseback of three B737-400 aircraft. In addition, Alaska ordered 12 Boeing 737-400 aircraft along with an option to acquire 12 more. The value of the firm commitments, based on the manufacturer's list price, is about \$540 million. The new B737-400s will be phased in over the next three years, with the first plane scheduled to enter the fleet in June 1997. The new planes are intended to replace 12 older McDonnell Douglas MD-80s. During 1996 Alaska sold three MD-80s and plans to return three more to lessors in 1997. Horizon ordered 25 de Havilland Dash 8-200 aircraft along with an option to acquire 45 more. The value of the firm commitments, based on the manufacturer's list price, is about \$270 million. Alaska and Horizon expect to finance the new planes with either leases, long-term debt or internally generated cash.

At December 31, 1996, the Company had firm orders for 40 aircraft with a total cost of approximately \$925 million as set forth below.

	Del:	ivery Peri	od - Firm	Orders
Aircraft	1997	1998	1999	Total
Boeing B737-400	4	7	2	13
McDonnell Douglas MD-83	2			2
de Havilland Dash 8-200	13	12		25
Total	19	19	2	40
Cost (Millions)	\$390	\$445	\$90	\$925

The Company accrues the costs associated with returning leased aircraft over the lease period. As leased aircraft are retired, the costs are charged against the established reserve. At December 31, 1996, \$39 million was reserved for leased aircraft returns.

Deferred Taxes At December 31, 1996, net deferred tax liabilities were \$39 million, which includes \$101 million of net temporary differences, offset by \$18 million of net operating loss (NOL) carryforwards and \$44 million of Alternative Minimum Tax (AMT) credits. The Company believes that all of its deferred tax assets, including the NOL and AMT credits, will be realized through the reversal of existing temporary differences or tax planning strategies such as the sale of aircraft.

1995 Financial Changes The Company's cash and marketable securities portfolio increased by \$30 million during 1995. Operating activities provided \$126 million of cash in 1995. Additional cash was provided by

flight equipment deposits returned (\$11 million), net short-term borrowings (\$41 million), the sale and leaseback of two B737-400 aircraft (\$56 million) and new long-term debt proceeds (\$129 million). Cash was used for the purchase of one previously leased B737-400 aircraft, airframe and engine overhauls and other capital expenditures (\$103 million) and the repayment of debt and capital lease obligations (\$237 million). Included in the above numbers are the June 1995 issuance of \$132.3 million of 6-1/2% convertible senior debentures due 2005, and the August 1995 redemption of the 7-1/4% zero coupon, convertible subordinated notes for \$127.7 million

1994 Financial Changes Cash and marketable securities increased by \$4 million in 1994. Operations generated \$144 million, proceeds from financing four new MD-83 aircraft were \$104 million, and net short-term borrowings added \$5 million. Cash was used for the repayment of debt (\$71 million) and capital expenditures (\$189 million). During 1994, Alaska restructured its 20 B737-400 aircraft leases. The fixed term of the leases was increased from eight years to ten years. As a result of the restructuring, Alaska expects to save more than \$6 million per year over the term of the leases. As part of the restructuring, Alaska purchased one of the leased aircraft in 1994, agreed to purchase one each in 1995 and 1996, and received options to purchase up to four more of the 20 between 1997 and 1999. Capital lease obligations increased \$57.9 million due to changes in the lease agreements for two B737-400 aircraft that were previously classified as operating leases. Also during 1994, Alaska further restructured its aircraft orders with McDonnell Douglas, replacing an order for ten MD-90s plus options with an order for four MD-83s. This restructuring will reduce future capital spending by \$360 million.

EFFECT OF INFLATION Inflation and specific price changes do not have a significant effect on the Company's operating revenues, operating expenses and operating income, because such revenues and expenses generally reflect current price levels.

ITEM 8. CONSOLIDATED FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA See Item 14.

ITEM 9. DISAGREEMENTS ON ACCOUNTING AND FINANCIAL DISCLOSURE None.

PART III

ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT See "Election of Directors," incorporated herein by reference from the definitive Proxy Statement for Air Group's Annual Meeting of Shareholders to be held on May 20, 1997. See "Executive Officers of the Registrant" in Part I following Item 4 for information relating to executive officers.

ITEM 11. EXECUTIVE COMPENSATION

See "Executive Compensation," incorporated herein by reference from the definitive Proxy Statement for Air Group's Annual Meeting of Shareholders to be held on May 20, 1997.

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT See "Security Ownership of Certain Beneficial Owners and Management," incorporated herein by reference from the definitive Proxy Statement for Air Group's Annual Meeting of Shareholders to be held on May 20, 1997.

ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS See "Transactions with Management and Others," incorporated herein by reference from the definitive Proxy Statement for Air Group's Annual Meeting of Shareholders to be held on May 20, 1997.

PART IV

ITEM 14. EXHIBITS, CONSOLIDATED FINANCIAL STATEMENT SCHEDULES, AND REPORTS ON FORM 8-K (a) Consolidated Financial Statements: Page(s) Selected Quarterly Consolidated Financial Information (Unaudited) 5 Consolidated Balance Sheet as of December 31, 1995 and 1996 20-21 Consolidated Statement of Income for the years ended December 31, 1994, 1995 and 1996 2.2 Consolidated Statement of Shareholders' Equity for the years ended December 31, 1994, 1995 and 1996 23 Consolidated Statement of Cash Flows for the years ended December 31, 1994, 1995 and 1996 2.4 Notes to Consolidated Financial Statements 25-31 Report of Independent Public Accountants 32

Consolidated Financial Statement Schedule II, Valuation and Qualifying Accounts, for the years ended December 31, 1994, 1995 and 1996 33 See Exhibit Index on page 34. (b) Alaska Air Group did not file any reports on Form 8-K during the fourth quarter of 1996. SIGNATURES Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized. ALASKA AIR GROUP, INC. Date: February 10, 1997 By: /s/ John F. Kelly John F. Kelly, Chairman, Chief Executive Officer and President Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on February 10, 1997 on behalf of the registrant and in the capacities indicated. /s/ John F. Kelly Chairman, Chief Executive Officer, President and Director John F. Kelly /s/ Harry G. Lehr Senior Vice President/Finance Harry G. Lehr (Principal Financial Officer) /s/ Bradley D. Tilden Controller Bradley D. Tilden (Principal Accounting Officer) /s/ William H. Clapp Director William H. Clapp /s/ Ronald F. Cosgrave Director Ronald F. Cosgrave /s/ Mary Jane Fate Director Mary Jane Fate /s/ Bruce R. Kennedy Director Bruce R. Kennedy /s/ R. Marc Langland Director R. Marc Langland /s/ Byron I. Mallott Director Byron I. Mallott /s/ Robert L. Parker, Jr. Director Robert L. Parker, Jr. /s/ John V. Rindlaub. Director John V. Rindlaub. /s/ Richard A. Wien Director Richard A. Wien CONSOLIDATED BALANCE SHEET Alaska Air Group, Inc. ASSETS As of December 31 (In Millions) 1995 1996 Current Assets \$25.8 \$49.4 Cash and cash equivalents Marketable securities 109.3 52.4 Receivables - less allowance for doubtful accounts (1995 - \$1.6; 1996 - \$1.3) 88.5 69.7 Inventories and supplies 44.8 47.8 Prepaid expenses and other assets 70.0 80.9 300.2 Total Current Assets 338.4

Property and Equipment		
Flight equipment	845.9	815.9
Other property and equipment	219.1	270.4
Deposits for future flight equipment	40.7	84.5
	1,105.7	1,170.8
Less accumulated depreciation and amortization	312.8	326.3
*	792.9	844.5
Capital leases		
Flight and other equipment	44.4	44.4
Less accumulated amortization	23.3	25.5
	21.1	18.9
Total Property and Equipment - Net	814.0	863.4
iotal riopercy and Equipment Net	014.0	005.4
Interrible Acceta Cubaidiarias	63.6	61.6
Intangible Assets - Subsidiaries	63.6	01.0
	07.4	
Other Assets	97.4	86.2
Total Assets	\$1,313.4	\$1,311.4

See accompanying notes to consolidated financial statements.

CONSOLIDATED BALANCE SHEET Alaska Air Group, Inc. LIABILITIES AND SHAREHOLDERS' EQUITY As of December 31 (In Millions) 1995 1996 Current Liabilities Accounts payable \$69.2 \$65.4 Accrued aircraft rent 44.1 52.8 Accrued wages, vacation and payroll taxes 45.8 51.5 Other accrued liabilities 55.7 82.0 Short-term borrowings (Interest rate: 1995 - 6.2%; 1996 - 5.6%) 65.9 47.0 Air traffic liability 124.4 163.0 Current portion of long-term debt and capital lease obligations 39.7 24.1 Total Current Liabilities 444.8 485.8 Long-Term Debt and Capital Lease Obligations 522.4 404.1 Other Liabilities and Credits 41.0 49.5 Deferred income taxes Deferred income 20.0 18.1 Other liabilities 72.7 81.4 133.7 149.0 Commitments Shareholders' Equity Preferred stock, \$1 par value Authorized: 5,000,000 shares _ _ Common stock, \$1 par value Authorized: 50,000,000 shares Issued: 1995 - 16,718,684 shares 1996 - 17,223,281 shares 16.7 17.2 Capital in excess of par value Treasury stock, at cost: 1995 - 3,153,608 shares 155.4 166.8 1996 - 2,748,550 shares (71.8)(62.6) Deferred compensation (3.6)(2.7)115.8 Retained earnings 153.8 212.5 272.5 \$1,311.4 \$1,313.4 Total Liabilities and Shareholders' Equity

See accompanying notes to consolidated financial statements.

CONSOLIDATED STATEMENT OF INCOME Alaska Air Group, Inc.

Year	Ended I	ecember	31		
(In	Millions	s except	Per	share	Amounts)

1995

Operating Revenues			
Passenger	\$1,170.2	\$1,258.2	\$1,427.7
Freight and mail	91.5	95.2	93.9
Other - net	53.9	64.1	70.6
Total Operating Revenues	1,315.6	1,417.5	1,592.2
Operating Expenses			
Wages and benefits	401.7	427.8	477.0
Aircraft fuel	152.3	181.2	234.2
Aircraft maintenance	68.3	79.2	98.7
Aircraft rent	168.5	172.1	181.2
Commissions	91.9	93.1	101.5
Depreciation and amortization	56.6	68.3	67.5
Loss (gain) on sale of assets	1.0	0.2	(9.1)
Landing fees and other rentals	59.0	57.7	62.4
Other	242.3	262.2	289.8
Total Operating Expenses	1,241.6	1,341.8	1,503.2
Operating Income	74.0	75.7	89.0
Other Income (Expense)			
Interest income	7.8	10.4	11.1
Interest expense	(47.0)	(51.5)	(38.4)
Interest capitalized	0.4	0.2	1.0
Other - net	5.8	(0.8)	1.6
	(33.0)	(41.7)	(24.7)
Income before income tax	41.0	34.0	64.3
Income tax expense	18.5	16.7	26.3
Net Income	\$22.5	\$17.3	\$38.0
Primary Earnings Per Share	\$1.68	\$1.28	\$2.65
Fully Diluted Earnings Per Share	\$1.62	\$1.26	\$2.05
Shares used for computation:			
Primary	13.4	13.5	14.3
Fully diluted	19.6	20.8	22.5

See accompanying notes to consolidated financial statements.

CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY Alaska Air Group, Inc.

	Common	Capital in Excess of	Treasury Stock	Deferred Compen-	Retained	
(In Millions)	Stock	Par Value	at Cost	sation	Earnings	Total
Balances at December 31, 1993	\$16.5	\$152.0	\$(71.8)	\$(5.8)	\$75.9	\$166.8
1994 net income					22.6	22.6
Stock issued under stock plans	0.1	0.8				0.9
Employee Stock Ownership Plan						
shares allocated				1.0		1.0
Balances at December 31, 1994	16.6	152.8	(71.8)	(4.8)	98.5	191.3
1995 net income					17.3	17.3
Stock issued under stock plans	0.1	2.6				2.7
Employee Stock Ownership Plan						
shares allocated				1.2		1.2
Balances at December 31, 1995	16.7	155.4	(71.8)	(3.6)	115.8	212.5
1996 net income					38.0	38.0
Stock issued under stock plans	0.5	9.7				10.2
Treasury stock purchase						
(4,466 shares)			(0.1)			(0.1)
Treasury stock sold						
(409,524 shares)		1.7	9.3			11.0
Employee Stock Ownership Plan						
shares allocated				0.9		0.9
Balances at December 31, 1996	\$17.2	\$166.8	\$(62.6)	\$(2.7)	\$153.8	\$272.5
shares allocated	\$17.2	\$166.8	\$(62.6)	0.9 \$(2.7)	\$153.8	

See accompanying notes to consolidated financial statements.

CONSOL	IDATE	ED STATI	EMENT	OF	CASH	FLOWS
Alaska	Air	Group,	Inc.			

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Net cash provided by operating activities	144.1	125.5	222.9
Cash flows from investing activities:			
Proceeds from disposition of assets	6.5	3.8	58.1
Purchases of marketable securities	(76.1)	(169.4)	(53.5)
Sales and maturities of marketable securities	56.8	153.5	110.4
Flight equipment deposits returned	5.5	10.8	1.1
Additions to flight equipment deposits	(1.1)	(0.5)	(60.5)
Additions to property and equipment	(187.5)	(102.8)	(209.3)
Restricted deposits and other	(4.8)	3.9	0.5
Net cash used in investing activities	(200.7)	(100.7)	(153.2)
Cash flows from financing activities:			
Proceeds from short-term borrowings	25.0	69.9	47.0
Repayment of short-term borrowings	(20.0)	(29.0)	(65.9)
Proceeds from sale and leaseback transactions	-	56.0	85.6
Proceeds from issuance of long-term debt	104.0	128.8	-
Long-term debt and capital lease payments	(70.9)	(237.4)	(133.9)
Proceeds from issuance of common stock	0.8	2.8	10.2
Proceeds from sale of treasury stock	-	-	10.9
Gain (loss) on debt retirement	2.1	(1.7)	-
Net cash provided by (used in) financing activities	41.0	(10.6)	(46.1)
Net increase (decrease) in cash and cash equivalents	(15.6)	14.2	23.6
Cash and cash equivalents at beginning of year	27.2	11.6	25.8
Cash and cash equivalents at end of year	\$11.6	\$25.8	\$49.4
Supplemental disclosure of cash paid during the year for:			
Interest (net of amount capitalized)	\$44.8	\$52.6	\$43.5
Income taxes	2.2	5.0	20.6
Noncash investing and financing activities:			
1994 - Capital lease obligations of \$57.9 million were incur	red due to changes .	in lease agreem	ents.

1994 - Capital lease obligations of \$57.9 million were incurred due to changes in lease agreements. 1995 and 1996 - None

See accompanying notes to consolidated financial statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS Alaska Air Group, Inc. December 31, 1996

Note 1. Summary of Significant Accounting Policies Basis of Presentation The consolidated financial statements include the accounts of Alaska Air Group, Inc. (Company or Air Group) and its subsidiaries, the principal subsidiaries being Alaska Airlines, Inc. (Alaska) and Horizon Air Industries, Inc. (Horizon). All significant intercompany transactions are eliminated. Preparation of financial statements requires the use of management's estimates. Actual results could differ from those estimates. Certain reclassifications have been made in prior years' financial statements to conform to the 1996 presentation.

Alaska and Horizon operate as airlines. However, each airline's business plan, competition and economic risks differ substantially due to the passenger capacity and range of aircraft operated. Alaska is a major airline serving Alaska, the West Coast, Mexico and Eastern Russia. It operates an all jet fleet and its average passenger trip is 833 miles. Horizon is a regional airline serving the Pacific Northwest, Northern California and Western Canada. It operates both jet and turboprop aircraft, and its average passenger trip is 231 miles. See Note 9 for business segment information.

Cash and Cash Equivalents

Cash equivalents consist of highly liquid investments with original maturities of three months or less. They are carried at cost, which approximates market. The Company reduces its cash on hand when checks are disbursed. Due to the time delay in checks clearing the banks, the Company normally maintains a negative cash balance on its books which is reported as a current liability. The amount of the negative cash balance was \$14.3 million and \$12.5 million at December 31, 1995 and 1996, respectively.

Inventories and Supplies

Expendable and repairable aircraft parts, as well as other materials and supplies, are stated at average cost. An allowance for obsolescence is accrued on a straight-line basis over the estimated useful lives of the aircraft. Inventories related to the retired B727 fleet and other surplus items are carried at their net realizable value. The allowance at December 31, 1995 and 1996 for all inventories was \$13.5 million and \$16.1 million, respectively.

Property, Equipment and Depreciation

Property and equipment are recorded at cost and depreciated using the straight-line method over their estimated useful lives, which are as follows: Aircraft and other flight equipment 8-20 years Buildings 10-30 years Capitalized leases and leasehold improvements Term of lease

3-15 years

Assets and related obligations for items financed under capital leases are initially recorded at an amount equal to the present value of the future minimum lease payments. The cost of major airframe overhauls, engine overhauls, and other modifications which extend the life or improve the usefulness of aircraft are capitalized and amortized over their estimated period of use. Other repair and maintenance costs are expensed when incurred. The Company periodically reviews long-lived assets for impairment.

Capitalized Interest

Other equipment

Interest is capitalized on flight equipment purchase deposits and ground facilities progress payments as a cost of the related asset and is depreciated over the estimated useful life of the asset. Interest capitalization is suspended when there is a substantial delay in aircraft deliveries.

Intangible Assets-Subsidiaries

The excess of purchase price over the fair value of net assets acquired is recorded as an intangible asset and is amortized over 40 years. Accumulated amortization at December 31, 1995 and 1996 was \$19.1 million and \$21.1 million, respectively.

Deferred Income

Deferred income results from the sale and leaseback of aircraft, the receipt of manufacturer or vendor credits, and from the sale of foreign tax benefits. This income is recognized over the term of the applicable agreements.

Passenger Revenues

Passenger revenues are considered earned at the time service is provided. Tickets sold but not yet used are reported as air traffic liability.

Frequent Flyer Awards

Alaska operates a frequent flyer award program that provides travel awards to members based on accumulated mileage. The estimated incremental cost of providing free travel is recognized as an expense and accrued as a liability as miles are accumulated. Alaska also defers recognition of income on a portion of the payments it receives from travel partners associated with its frequent flyer program. The frequent flyer liability is relieved as travel awards are issued.

Advertising

The costs of advertising are expensed the first time the advertising takes place. Advertising expense was \$13.0 million, \$15.2 million, and \$15.6 million, respectively, in 1994, 1995 and 1996.

Income Taxes

Income taxes are accounted for in accordance with Statement of Financial Accounting Standards No. 109, which requires the recognition of deferred tax assets and liabilities for the expected future tax consequences of events that have been recognized in the Company's financial statements or tax returns.

Earnings Per Share

Primary earnings per share is calculated by dividing net income by the average number of common shares and dilutive common stock equivalents outstanding. Common stock equivalents result from the assumed exercise of stock options. Fully diluted earnings per share gives effect to the conversion of convertible debt (after elimination of related interest expense, net of income tax effect).

Stock Options

The Company applies APB Opinion No. 25 and related Interpretations in accounting for stock options. See Note 6 for more information.

Derivative Financial Instruments The Company periodically enters into interest rate swap agreements to hedge interest rate risk. The differential to be paid or received from these agreements is accrued as interest rates change and is recognized currently in the income statement. The Company enters into hedge agreements to reduce its exposure to fluctuations in the price of jet fuel. A gain or loss is recorded quarterly if the fuel index average exceeds the ceiling price or falls below the floor price.

Note 2. Marketable Securities

Marketable securities are investments that are readily convertible to cash and have original maturities that exceed three months. They are classified as available for sale and consisted of the following at December 31 (in millions):

	1995	1996
Cost:		
U.S. govt securities	\$102.8	\$48.4
Other	6.5	4.0
	\$109.3	\$52.4
Fair value:		
U.S. govt securities	\$103.1	\$48.2
Other	6.6	4.0
	\$109.7	\$52.2

There were no material unrealized holding gains or losses at December 31, 1995 or 1996.

Of the marketable securities on hand at December 31, 1996, 87% will mature during 1997 and the remainder will mature during 1998. Based on specific identification of securities sold, the following occurred in 1995 and 1996 (in millions):

1995 1996 Proceeds from sales \$153.5 \$110.4 Gross realized gains .3 .3 Gross realized losses .5 .1

Realized gains and losses are reported as a component of interest income.

Note 3. Other Assets Other assets consisted of the following at December 31 (in millions): 1995 1996 Restricted deposits \$64.2 \$64.6 Leasehold rights 11.2 8.4 Deferred costs and other 22.0 13.2 \$97.4 \$86.2

Leasehold rights and deferred costs are amortized over the term of the related lease or contract.

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Note 4. Long-term Debt and Capital Lease Obligations At December 31, 1995 and 1996, long-term debt and capital lease obligations were as follows (in millions): 1006

	1995	1996
7.5%* notes payable due		
through 2009	\$335.1	\$214.1
6-1/2% convertible senior		
debentures due 2005	132.3	132.3
7-3/4% convertible subordinated		
debentures due 2006-2010	10.8	
6-7/8% convertible subordinated		
debentures due 2004-2014	54.0	54.0
Long-term debt	532.2	400.4
Capital lease obligations	29.9	27.8
Less current portion	(39.7)	(24.1)
	\$522.4	\$404.1

* weighted average for 1996

At December 31, 1996, borrowings of \$214.1 million are secured by flight equipment and real property. The 6-1/2% and 6-7/8% debentures are convertible into common stock at \$21.50 and \$33.60 per share, respectively, subject to adjustments in certain events.

At December 31, 1996, Alaska had a \$125 million credit facility with commercial banks. Advances under this facility may be for up to a maximum maturity of four years. Borrowings may be used for aircraft acquisitions

or other corporate purposes, and they bear interest at a rate which varies based on LIBOR.

Certain Alaska loan agreements contain provisions that require maintenance of specific levels of net worth, leverage and fixed charge coverage, and limit investments, lease obligations, sales of assets and additional indebtedness. At December 31, 1996, the Company was in compliance with all loan provisions, and under the most restrictive loan provisions, Alaska had \$79.2 million of net worth above the minimum. At December 31, 1996, long-term debt principal payments for the next five years were (in millions): 1997 \$21.9 1998 \$22.9 1999 \$22.8 2000 \$53.9 2001 \$44.2

Note 5. Commitments Lease Commitments Lease contracts for 109 aircraft have remaining lease terms of one to 18 years. The majority of airport and terminal facilities are also leased. Total rent expense was \$196.9 million, \$201.9 million and \$214.7 million, in 1994, 1995 and 1996, respectively. Future minimum lease payments under long-term operating leases and capital leases as of December 31, 1996 are shown below (in millions):

	Operating I	leases	Capital
A	ircraft Fac	cilities	Leases
1997	\$ 169.5	\$14.9	\$4.1
1998	155.2	14.5	4.1
1999	144.3	14.4	4.1
2000	135.1	12.7	4.1
2001	119.7	8.5	4.1
Thereafter	655.8	32.6	11.0
Total lease payments	\$1 , 379.6	\$97.6	31.5
Less amount representing	interest		(3.7)
Present value of capital	lease payme	ents	\$27.8

Aircraft Commitments

The Company has firm orders for 13 B737-400s to be delivered between 1997 and 1999, two MD-83s to be delivered in 1997 and 25 Dash 8-200s to be delivered in 1997 and 1998. The total amount of these commitments is approximately \$925 million. As of December 31, 1996, deposits related to the future equipment deliveries were \$73.0 million. In addition to the ordered aircraft, the Company holds purchase options on 12 B737-400s and 45 Dash 8-200s.

Note 6. Stock Plans

Air Group has three stock option plans, which provide for the purchase of Air Group common stock at a stipulated price on the date of grant by certain officers and key employees of Air Group and its subsidiaries. Under the 1984 Plan, options for 564,300 shares were granted. Under the 1988 Plan, options for 1,717,900 shares were granted. Under the 1996 Plan, options for 275,100 shares have been granted and, at December 31, 1996, 394,900 shares were available for grant. Under all plans, the incentive and nonqualified stock options granted have terms of up to approximately ten years. Grantees are 25% vested after one year, 50% after two years, 75% after three years and 100% after four years.

Air Group follows APB Opinion 25 and related Interpretations in accounting for stock options. Accordingly, no compensation cost has been recognized for these plans. Had compensation cost for the Company's stock options been determined in accordance with Financial Accounting Standard 123, net income and earnings per share (EPS) would have been reduced to the pro forma amounts indicated below. The reductions in future years are likely to be larger than shown below because options vest over four years and new grants are typically made each year.

	1995	1996
Net income (in million:	s):	
As reported	\$17.3	\$38.0
Pro forma	17.1	37.4
Primary EPS:		
As reported	\$1.28	\$2.65
Pro forma	1.26	2.61
Fully diluted EPS:		
As reported	\$1.26	\$2.05

Pro forma 1.25 2.03

The fair value of each option grant is estimated on the date of grant using the Black-Scholes option pricing model with the following assumptions used for grants in 1995 and 1996, respectively: dividend yield of 0% and 0%; volatility of 37% and 36%; risk-free interest rates of 6.46% and 6.33%; and expected lives of 5 and 5 years. Using these assumptions, the weighted average fair value of options granted was \$6.69 and \$9.58 in 1995 and 1996, respectively.

Changes in the number of shares subject to option, with their weighted average exercise prices, are summarized below:

				Shares	Price
Outstanding,	Dec.	31,	1993	861,362	\$17.06
Granted				330,200	16.53
Exercised				(58,469)	13.65
Canceled				(88,950)	17.40
Outstanding,	Dec.	31,	1994	1,044,143	\$17.15
Granted				425,500	15.37
Exercised				(165,005)	16.11
Canceled				(143,050)	17.80
Outstanding,	Dec.	31,	1995	1,161,588	\$16.56
Granted				379 , 900	22.51
Exercised				(504,138)	17.05
Canceled				(45,525)	17.13
Outstanding,	Dec.	31,	1996	991,825	\$18.57

At December 31, 1996, the outstanding options had weighted average exercise prices ranging from \$14.63 to \$24.25, and a weighted average remaining contractual life of 8.1 years.

The number of shares exercisable at year-end with their weighted average exercise prices, are summarized below: Shares Price December 31, 1994 644,843 \$17.37 December 31, 1995 596,338 17.24

December 31, 1995 596,338 17.24 December 31, 1996 243,675 16.70

In addition, 1,863,593 shares of common stock are subject to nontransferable investment options held by management employees. The Company received \$2.5 million for these options, which is included with other accrued liabilities on the Balance Sheet. These options are subject to mandatory redemption at \$2.5 million in February 1997, and they allow the holder to purchase common stock at \$27 per share until that date.

Note 7. Employee Benefit Plans

Pension Plans

Four defined benefit and five defined contribution retirement plans cover various employee groups of Alaska and Horizon. The defined benefit plans provide benefits based on an employee's term of service and average compensation for a specified period of time before retirement. Pension plans are funded as required by the Employee Retirement Income Security Act of 1974 (ERISA).

The defined benefit plan assets are primarily common stocks and fixed income securities. Plan assets exceeded the accumulated benefit obligation at December 31, 1995 and 1996. The following table sets forth the funded status of the plans at December 31, 1995 and 1996 (in millions): 1995 1996

Benefit obligation -		
Vested	\$155.8	\$180.9
Nonvested	22.0	22.1
Accumulated benefit		
obligation	\$177.8	\$203.0
Plan assets at fair value	\$184.4	\$223.7
Projected benefit obligation	199.9	230.7
Plan assets less projected		
benefit obligation	(15.5)	(7.0)
Unrecognized transition asset	(1.1)	(.8)
Unrecognized prior service cost	2.8	2.6
Unrecognized loss	32.6	32.6
Prepaid pension cost	\$18.8	\$ 27.4

The weighted average discount rate used to determine the projected benefit

obligation was 7.5% and 7.5% as of December 31, 1995 and 1996, respectively. The calculation assumed a weighted average rate of increase for future compensation levels of 5.1% and 5.1% for 1995 and 1996, respectively. The expected long-term rate of return on plan assets used in 1995 and 1996 was 10%.

Net pension expense for the defined benefit plans included the following components for 1994, 1995 and 1996 (in millions):

	1994	1995	1996
Service cost (benefits earned			
during the period)	\$ 12.4	\$ 11.4	\$15.9
Interest cost on projected			
benefit obligation	11.9	12.9	15.4
Actual return on assets	(2.1)	(37.0)	(23.6)
Net amortization			
and deferral	(10.9)	23.3	6.5
Net pension expense	\$ 11.3	\$ 10.6	\$14.2

The defined contribution plans are deferred compensation plans under section 401(k) of the Internal Revenue Code. Some of these plans require Company matching contributions based on a percentage of participants' contributions. One plan has an Employee Stock Ownership Plan (ESOP) feature. The ESOP owns Air Group common shares which are held in trust for eligible employees. The Company has recorded deferred compensation to reflect the value of the shares not yet allocated to eligible employees' accounts. As these shares are allocated to employees, compensation expense is recorded and deferred compensation is reduced.

Alaska and Horizon also maintain an unfunded, noncontributory benefit plan for certain elected officers. The present value of unfunded benefits for this plan was accrued as of December 31, 1995 and 1996.

Total expense for all pension plans was \$22.5 million, \$22.2 million and \$26.5 million, respectively, in 1994, 1995 and 1996.

Profit Sharing Plans Alaska and Horizon have employee profit sharing plans. Profit sharing expense for 1994, 1995 and 1996 was \$3.6 million, \$-0- and \$0.9 million, respectively.

Other Postretirement Benefits

The Company allows retirees to continue their medical, dental and vision benefits by paying the active employee plan premium until age 65. This results in a subsidy to retirees because the premiums received by the Company are less than the actual cost of the retirees' claims. The accrued postretirement benefit obligation (APBO) for this subsidy at December 31, 1995 and 1996 was \$12.1 million and \$13.5 million, respectively. The APBO is unfunded and is included with other liabilities on the Balance Sheet. Annual expense related to this subsidy is not considered material to disclose.

Note 8. Income Taxes

Deferred income taxes result from temporary differences in the timing of recognition of revenue and expense for tax and financial reporting purposes. Deferred tax assets and liabilities comprise the following at December 31 (in millions):

	1995	1996
Excess of tax over book		
depreciation	\$140.6	\$146.7
Training expense	1.5	.8
Other - net	5.8	1.2
Gross deferred tax liabilities	147.9	148.7
Loss carryforward	(42.1)	(17.8)
Alternative minimum tax	(29.3)	(44.1)
Capital leases	(3.1)	(4.5)
Ticket pricing adjustments	(1.2)	(1.0)
Frequent flyer program	(6.6)	(6.6)
Employee benefits	(9.2)	(10.2)
Aircraft return provisions	(16.3)	(13.9)
Gain on sale of assets	(2.3)	(3.1)
Capitalized interest	(1.6)	(1.5)
Inventory obsolescence	(5.8)	(7.1)

Gross deferred tax asse	ts			
	00	(117.5)	(109.8)	
Net deferred tax liabil	ities	\$ 30.4	\$ 38.9	
Current deferred tax as Noncurrent deferred tax Net deferred tax liabil	liabili	ty 41.0	49.5	
After consideration of approximately \$63 milli generated in prior year year 2008.	on, whic	h was off	set by net oper	ating losses
The components of incom 1	e tax ex 994 1	-		n millions):
	8.0 \$.1		7.5	
Total current Deferred tax expense:	8.1		8.4	
State		2.2	6.7 1.2	
	0.4 1 8.5 \$1		7.9 6.3	
Income tax expense reco federal rate of 35% to	income b			
		\$34.0		
Expected tax expense Nondeductible expenses State income tax	2.4 1.5	3.0 1.8	2.8 1.0	
Other - net Actual tax expense	.3 \$18.5	 \$16.7	 \$26.3	
Effective tax rate			40.9%	
Note 9. Business Segmen Financial information f			izon follows (i 1996	n millions):
-	061.6 256.9			
Operating income:		279.5	301.3	
	62.9 12.9	279.5 72.3 4.2	90.0 0.1	
Operating income: Alaska Horizon Total assets:	62.9 12.9	72.3 4.2	90.0 0.1	
Operating income: Alaska Horizon Total assets: Alaska 1,	62.9	72.3	90.0	
Operating income: Alaska Horizon Total assets: Alaska 1, Horizon Depreciation and amorti	62.9 12.9 245.0 152.3 zation e	72.3 4.2 1,266.5 154.9 expense:	90.0 0.1 1,247.9 173.3	
Operating income: Alaska Horizon Total assets: Alaska 1, Horizon Depreciation and amorti Alaska Horizon	62.9 12.9 245.0 152.3	72.3 4.2 1,266.5 154.9	90.0 0.1 1,247.9	
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Operating income: Alaska Horizon Total assets: Alaska 1, Horizon Depreciation and amorti Alaska Horizon Capital expenditures: Alaska Horizon Note 10. Financial Ins The estimated fair valu follows (in millions): Cash and cash equivalen Marketable securities Restricted deposits Long-term debt	62.9 12.9 245.0 152.3 zation e 47.7 8.7 173.1 15.5 truments es of th December Carryi Amou ts \$ 25. 109. 64. 532.	72.3 4.2 1,266.5 154.9 expense: 58.2 9.9 87.9 15.4 5 e Company 15.4 5 e Company 15.4 5 e Company 15.4 5 e 2 521.9 5 2 64.2 2 521.9 5 31, 1996	90.0 0.1 1,247.9 173.3 55.9 11.4 229.9 39.9 's financial in	struments were as
Operating income: Alaska Horizon Total assets: Alaska 1, Horizon Depreciation and amorti Alaska Horizon Capital expenditures: Alaska Horizon Note 10. Financial Ins The estimated fair valu follows (in millions): Cash and cash equivalen Marketable securities Restricted deposits Long-term debt	62.9 12.9 245.0 152.3 zation e 47.7 8.7 173.1 15.5 truments es of th December Carryi Amou ts \$ 25. 109. 64. 532. December Carryi	72.3 4.2 1,266.5 154.9 expense: 58.2 9.9 87.9 15.4 me Company 31, 1995 ang Fair int Value 8 \$ 25.8 3 109.7 2 64.2 2 521.9	90.0 0.1 1,247.9 173.3 55.9 11.4 229.9 39.9 's financial in	struments were as
Operating income: Alaska Horizon Total assets: Alaska 1, Horizon Depreciation and amorti Alaska Horizon Capital expenditures: Alaska Horizon Note 10. Financial Ins The estimated fair valu follows (in millions): Cash and cash equivalen Marketable securities Restricted deposits Long-term debt	62.9 12.9 245.0 152.3 zation e 47.7 8.7 173.1 15.5 truments es of th December Carryi Amou ts \$ 25. 109. 64. 532. December Carryi Amou	72.3 4.2 1,266.5 154.9 expense: 58.2 9.9 87.9 15.4 6 e Company 31, 1995 ang Fair 109.7 2 64.2 2 521.9 531, 1996 ang Fair at Value 4 \$ 49.4 4 52.2	90.0 0.1 1,247.9 173.3 55.9 11.4 229.9 39.9 's financial in	struments were as

Long-term debt

400.4 421.7

The fair value of cash equivalents approximates carrying value due to the short maturity of these instruments. The fair value of marketable securities is based on quoted market prices. The fair value of restricted deposits approximates the carrying amount. The fair value of publicly traded long-term debt is based on quoted market prices, and the fair value of other debt approximates carrying value.

REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS

To the Board of Directors and Shareholders of Alaska Air Group, Inc.:

We have audited the accompanying consolidated balance sheet of Alaska Air Group, Inc. (a Delaware corporation) and subsidiaries as of December 31, 1996 and 1995, and the related consolidated statements of income, shareholders' equity and cash flows for each of the three years in the period ended December 31, 1996. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Alaska Air Group, Inc. and subsidiaries as of December 31, 1996 and 1995, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 1996, in conformity with generally accepted accounting principles.

Our audits were made for the purpose of forming an opinion on the basic financial statements taken as a whole. The schedule listed in Item 14(a) is presented for purposes of complying with the Securities and Exchange Commission's rules and is not a required part of the basic financial statements. This schedule has been subjected to the auditing procedures applied in our audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

/s/ Arthur Andersen LLP ARTHUR ANDERSEN LLP

Seattle, Washington January 24, 1997

VALUATION AND QUALIFYING ACCOUNTS Alaska Air Group, Inc.

Schedule II

(In Millions)	Beginning Balance	Additions Charged to Expense	(A) Deductions	Ending Balance
Year Ended December 31, 1994 (a) Reserve deducted from asset to which it applies:				
Allowance for doubtful accounts Obsolescence allowance for	\$2.6	\$0.9	\$(1.2)	\$2.3
flight equipment spare parts	\$8.3	\$4.5	\$(0.7)	\$12.1

(b) Reserve recorded as other long-term liabilities: Leased aircraft return provision	\$30.7	\$9.1	\$(14.2)	\$25.6
Year Ended December 31, 1995 (a) Reserve deducted from asset to which it applies:				
Allowance for doubtful accounts Obsolescence allowance for	\$2.3	\$0.6	\$(1.3)	\$1.6
flight equipment spare parts	\$12.1	\$2.7	\$(1.3)	\$13.5
(b) Reserve recorded as other long-term liabilities: Leased aircraft return provision	\$25.6	\$7.5	\$(0.6)	\$32.5
Year Ended December 31, 1996 (a) Reserve deducted from asset to which it applies:				
Allowance for doubtful accounts Obsolescence allowance for	\$1.6	\$0.7	\$(1.0)	\$1.3
flight equipment spare parts	\$13.5	\$3.5	\$(0.9)	\$16.1
(b) Reserve recorded as other long-term liabilities: Leased aircraft return provision	\$32.5	\$9.4	\$(3.3)	\$38.6

(A) Deduction from reserve for purpose for which reserve was created.

EXHIBIT INDEX

Certain of the following exhibits have heretofore been filed with the Commission and are incorporated herein by reference from the document described in parenthesis. Certain others are filed herewith.

*3.(i) Articles of Incorporation of Alaska Air Group, Inc. as amended through May 21, 1996.

3.(ii) Bylaws of Alaska Air Group, Inc., as amended through Feb. 8, 1996 (Exhibit 3.(ii) to 1995 10-K).

4.1 Amended and Restated Rights Agreement dated 8/7/96 between Alaska Air Group, Inc. and The First National Bank of Boston, as Rights Agent (Exhibit 2.1 to Form 8A-A filed 8/8/96).

10.1 Lease Agreement dated Feb. 1, 1979 between Alaska Airlines, Inc. and the Alaska Industrial Development Authority (AIDA) (Exhibit 10-15 to Registration Statement No. 2-70742).

10.2 Lease Agreement dated April 1, 1978 between Alaska Airlines, Inc. and the AIDA (Exhibit 10-16 to Registration Statement No. 2-70742). 10.3 Management Incentive Plan (1992 Proxy Statement). 10.4 Loan Agreement dated as of December 1, 1984, between Alaska Airlines, Inc. and the Industrial Development Corporation of the Port of Seattle (Exhibit 10-38 to 1984 10-K).

10.5 Alaska Air Group, Inc. 1984 Stock Option Plan, as amended through May 7, 1992 (Registration Statement No. 33-22358).

10.6 Officers Supplementary Retirement Plan (1996 Proxy Statement). 10.7 Severance agreement between Alaska Air Group, Inc. and Raymond J. Vecci (1995 Proxy Statement).

10.8 Alaska Air Group, Inc. 1988 Stock Option Plan, as amended through May 19, 1992 (Registration Statement No. 33-52242).

10.9 Purchase Agreement between McDonnell Douglas Corporation and Alaska Airlines, Inc. DAC 88-36-D, dated October 14, 1988 (Exhibit 10-17 to 1988 10-K).

10.10 Capital Performance Plan (Exhibit 4.3 to Registration Statement 33-33087).

#10.11 Lease Agreement dated January 22, 1990 between International Lease Finance Corporation and Alaska Airlines, Inc. for the lease of a B737-400 aircraft, summaries of 19 substantially identical lease agreements and Letter Agreement #1 dated January 22, 1990 (Exhibit 10-14 to 1990 10-K). #10.12 Purchase Agreement dated May 15, 1991, between Horizon Air Industries, Inc. (HAII) and Dornier Luftfahrt GmbH (DLG) for the purchase of up to 60 Dornier 328 aircraft (Exhibit 10-19 to May 30,

1991 8-K).

#10.13 Amendment dated as of June 25, 1993 to the Purchase Agreement dated

as of May 15, 1991, between HAII and DLG for the purchase of up to 60 Dornier 328 aircraft (Exhibit 10-19a to Second Quarter 1993 10-0). #10.14 Agreement dated September 18, 1996 between Alaska Airlines, Inc. and Boeing for the purchase of 12 Boeing 737-400 aircraft (Exhibit 10.1 to Third Quarter 1996 10-Q). #10.15 Agreement dated August 28, 1996 between Horizon Air Industries, Inc. and Bombardier for the purchase of 25 de Havilland Dash 8-200 aircraft (Exhibit 10.2 to Third Quarter 1996 10-Q). 10.16 Supplemental retirement plan arrangement between Horizon Air Industries, Inc. and George D. Bagley (1996 Proxy Statement). 10.17 Alaska Air Group, Inc. 1996 Long-Term Incentive Equity Plan (Registration Statement 333-09547). *11 Computation of Earnings Per Common Share *12 Calculation of Ratio of Earnings to Fixed Charges 21 Subsidiaries of the Registrant (Exhibit 22-01 to 1987 10-K) *23 Consent of Arthur Andersen LLP *27 Financial Data Schedule

* Filed herewith.

Confidential treatment was granted as to a portion of this document.

CERTIFICATE OF AMENDMENT OF RESTATED CERTIFICATE OF INCORPORATION OF ALASKA AIR GROUP, INC.

ALASKA AIR GROUP, INC., a corporation organized and existing under and by virtue of the General Corporation Law of the State of Delaware, does hereby certify:

That at a meeting of the Board of Directors of Alaska Air Group, Inc., a resolution was duly adopted setting forth a proposed amendment to the Restated Certificate of Incorporation of said corporation, declaring said amendment to be advisable and calling a meeting of the stockholders of said corporation for consideration thereof. The resolution setting forth the proposed amendment is as follows:

RESOLVED, that Section 4.1 of Article IV of the Company's Articles of Incorporation be, and hereby is, amended to read as follows, effective upon approval by the stockholders of the corporation and upon filing and recording pursuant to the laws of the state of Delaware:

"The total number of shares of all classes of stock which this corporation shall have authority to issue is 55,000,000 shares, of which 5,000,000 shares shall be preferred stock having a par value of \$1 per share and 50,000,000 shares shall be common stock having a par value of \$1 per share."

That thereafter, pursuant to resolution of its Board of Directors, the annual meeting of the stockholders of said corporation was duly called and held on May 21, 1996, upon notice in accordance with Section 222 of the General Corporation Law of the State of Delaware at which meeting the necessary number of shares as required by statute were voted in favor of the amendment.

That said amendment was duly adopted in accordance with the provisions of Section 242 of the General Corporate Law of the State of Delaware.

IN WITNESS WHEREOF, said Alaska Air Group, Inc. has caused this certificate to be signed by Steven G. Hamilton, its Vice President/Legal and General Counsel, this 30th day of December, 1996.

Alaska Air Group, Inc.

BY _____/S/____ Steven G. Hamilton Vice President/Legal & General Counsel

Alaska Air Group, Inc. Computation of Earnings Per Common Share (In thousands, except per share)		I	EXHIBIT 11
	1996	1995	1994
PRIMARY - Net income	\$38,063	\$17 , 255	\$22 , 531
Average number of shares outstanding Assumed exercise of stock options reduced by the number of shares purchased with	14,241	13,471	13 , 367
the proceeds from exercise of such options	97	14	11
Average shares as adjusted	14,338	13,485	13,378
Primary earnings per common share	\$2.65	\$1.28	\$1.68
FULLY DILUTED -			
Net income After tax interest on convertible debt	\$38,063 8,081		\$22,531 9,252
Income applicable to common shares	\$46,144	\$26 , 207	\$31,783
Average number of shares outstanding Assumed exercise of stock options Assumed conversion of 6.5% debentures	14,241 97 6,151	14	13,367 11 0
Assumed conversion of 7.75% debentures	361	468	512
Assumed conversion of 6.875% debentures Assumed conversion of 7.25% notes	1,608 0	1,608 2,053	1,678 4,030
Average shares as adjusted	22,458	20,765	19,598
Fully diluted earnings per common share	\$2.05	\$1.26	\$1.62

* Anti-dilutive

Alaska Air Group, Inc. Calculation of Ratio of Earnings to Fixed Charges (In thousands, except ratios)

	1996	1995	1994	1993	1992
Earnings: Income (loss) before income tax					
expense and accounting change	\$64,349	\$33,983	\$40,961	(\$45,812)	(\$125,706)
Less: Capitalized interest Add:	(1,031)	(208)	(353)	(446)	(6,102)
Interest on indebtedness	38,394	51,479	46,960	37,624	43,223
Amortization of debt expense Portion of rent under long-term operating leases representative	1,224	1,100	1,368	690	643
of an interest factor	71,562	67,295	65,618	60,136	49,889
Earnings Available for Fixed Charges	\$174,498	\$153,649	\$154,554	\$52,192	(\$38,053)
Fixed Charges:					
Interest	38,394	51,479	46,960	37,624	43,223
Amortization of debt expense Portion of rent under long-term operating leases representative	1,224	1,100	1,368	690	643
of an interest factor	71,562	67,295	65,618	60,136	49,889
Total Fixed Charges	\$111,180	\$119,874	\$113,946	\$98,450	\$93,755
Ratio of Earnings to Fixed Charges	1.57	1.28	1.36	0.53	(0.41)
Coverage deficiency	-	-	-	\$46,258	\$131,808

Exhibit 23

CONSENT OF INDEPENDENT PUBLIC ACCOUNTANTS

As independent public accountants, we hereby consent to the incorporation of our report dated January 24, 1997 included in this Form 10-K, into the Company's previously filed Registration Statements, File Numbers 33-22358, 33-52242, 33-33087 and 333-09547.

/s/ ARTHUR ANDERSEN LLP ARTHUR ANDERSEN LLP

Seattle, Washington February 10, 1997 <ARTICLE> 5 <LEGEND> THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM ALASKA AIR GROUP INC 1996 FINANCIAL STATEMENTS AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS. </LEGEND> <MULTIPLIER> 1000

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